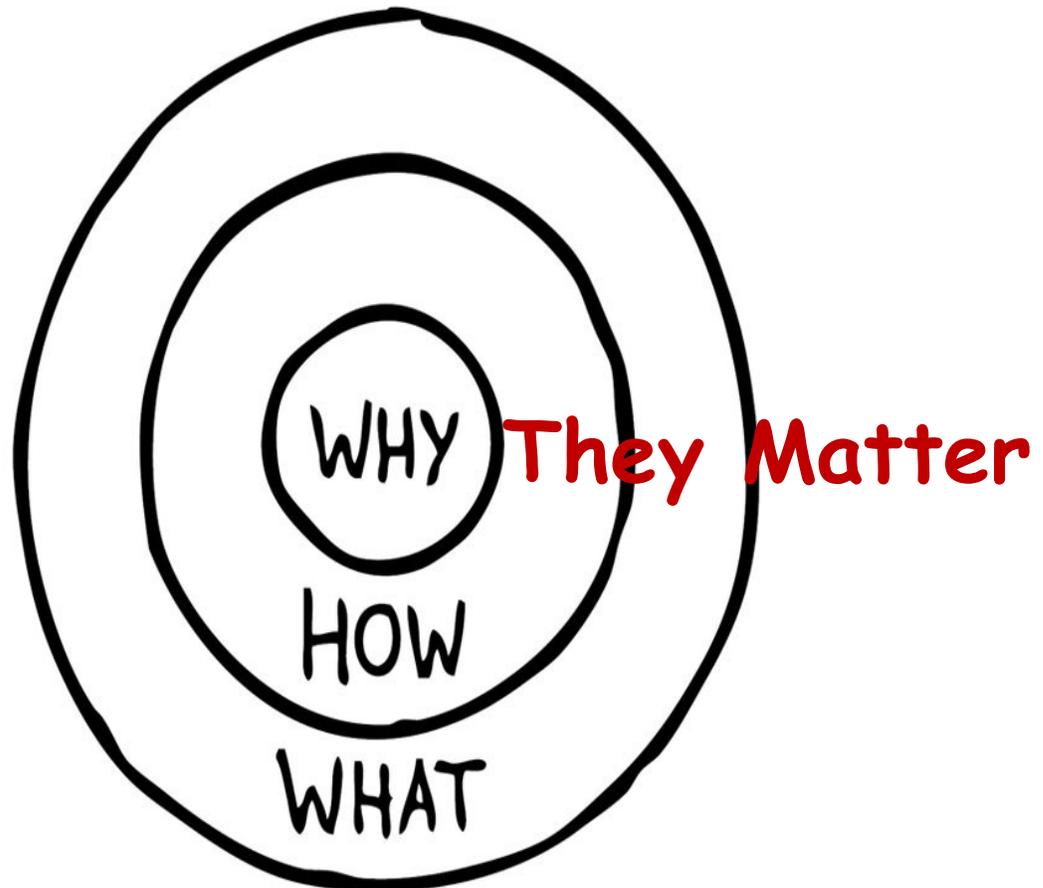


4 Procurement Transformations &



Chief Procurement Office General Services
Fiscal Year 2018 The Year in Review

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About the cover:

The “Golden Circle”, depicting how great organizations inspire from the inside out, was explained by marketing and communications expert Simon Sinek in his book *Start with Why*.

CONNECT WITH US

Call, Email, Visit. We're here to serve.

Chief Procurement Office for General Services (CPO-GS)

401 South Spring Street Suite 712
Springfield, Illinois 62706
T: 217.558.2231
www.cpogs.illinois.gov

BidBuy

This is the CPO's Procurement Bulletin where vendors will find information about solicitations and contract awards.

www.bidbuy.illinois.gov

T: 866.455.2897

E: Il.bidbuy@illinois.gov

Illinois Procurement Gateway (IPG)

The IPG allows vendors to submit annually the certifications and disclosures required for bidding through a website.

<https://ipg.vendorreg.com>

T: 217.782.1270

E: ipg@illinois.gov

Unified Procurement Program (UPP)

This is the CPO-GS' joint and cooperative purchasing program.

E: cpo.upp@illinois.gov

Small Business Set-Aside Program

The CPO-GS sets-aside contracts that are only available to Illinois small businesses.

<https://www.facebook.com/StateOfIllinoisSmallBusinessSetAsideProgram>

E: eec.smallbusiness@illinois.gov

Pathway to Procurement

The place to begin to learn about State procurement.

<https://www.facebook.com/PathwayToProcurement/>

<https://www2.illinois.gov/cpo/pathwaytoprocurement/pages/default.aspx>



We understand in this digital age of instant communication, the complexity of the procurement laws and processes only compounds the frustration that vendors and State agencies feel when getting answers is difficult or slow. We're motivated problem-solvers and strive to provide the customer service that we expect ourselves. If you have a question, comment, or feedback (good or bad), then please share them with us! Your input on our performance is always shared, always discussed, and the basis for our improvement.

WHY WE DO WHAT WE DO

The Chief Procurement Officer for General Services (CPO) and her team believe that their purpose is to interpret and enforce the State's procurement laws, while advancing the efficacy of the procurement function. In Fiscal Year 2018, four activities that transformed State procurement in significant and lasting ways were rooted in this belief.

Actions We Live By

Do the right things in the right way.

Show people what you're doing.

Stand up and take responsibility for your actions.

Answer when asked.

Listen to and value other's opinions.

Whether you're a Cubs or Cards fan, enjoy the game and don't boo (too loudly).

When Ellen Daley began as the CPO in June 2015, she shared with her staff the following words printed on a 2" x 3" notecard:

“Cooperation, consistency & compliance combined with customer service to provide the best goods and services in the marketplace at the best price to the State in a timely, efficient & legal manner.”

This was more than a slogan and more than a mission statement. This was a declaration that the purpose of the Chief Procurement Office for General Services (CPO-GS) is multi-dimensional and encompasses many roles and many customers. These words are rooted in the CPO's beliefs and values that Illinois' procurement system can be better and



that each person with procurement responsibilities is a linchpin to procurement's daily success and long-term transformation.

Why should taxpayers, legislators, vendors, interest groups and State agencies care about this chief procurement officer's beliefs? Because without the belief that improvement only comes through a deep understanding of each stakeholder's unique needs and a balanced approach to solve them, the CPO-GS' efforts might unfairly focus on one group's issues at the expense of others. In other words, improving the State's procurement function and systems doesn't require winners and losers. But, it does require trust, collaboration, and perseverance.

This report reflects the Fiscal Year 2018 results and achievements in transforming State procurement.

WHO WE ARE

Any transformation requires a strong organizational culture; one where members' behaviors align with the organization's values. The Chief Procurement Office for General Services (CPO-GS) is a team of 29 employees who regulate approximately \$8 billion in annual procurements for 62 State agencies, boards, and commissions. The **team is diverse in background and experience** and is led by the Chief Procurement Officer (CPO), Ellen Daley.

The CPO is the ultimate procurement authority under the Illinois Procurement Code (30 ILCS 500/). She has a fiduciary duty to the taxpayers and is statutorily mandated to ensure the lawfulness and integrity of each agency's procurements. This charge alone would be enough for any government official. But to improve the way that all stakeholders perceive and engage in the procurement process, and to advance the State's desire for a more responsive and effective procurement system, this CPO acts with clear strategic purpose.



CPO Ellen Daley

In Fiscal Year 2018, Public Act 100-43 (<http://www.ilga.gov/legislation/publicacts/fulltext.asp?Name=100-0043&GA=100>) went into effect. This important legislation provided reforms in the Procurement Code and Governmental Joint Purchasing Act (30 ILCS 525/) permitting many of the activities described in this report. The CPO provided expert testimony and feedback to the General Assembly to assist in crafting this meaningful legislation.

20 State Purchasing Officers (SPO) and Procurement Specialists work with State agencies to make sure that they get the supplies and services they need. With tens of thousands of transactions conducted each year, SPOs must be expert facilitators and have a deep understanding of procurement laws and best practices. While only State agencies decide what they need, the SPO and agency work together to ensure that the procurement process results in satisfying the need while maintaining the interests of fair competition, value, and lawfulness.

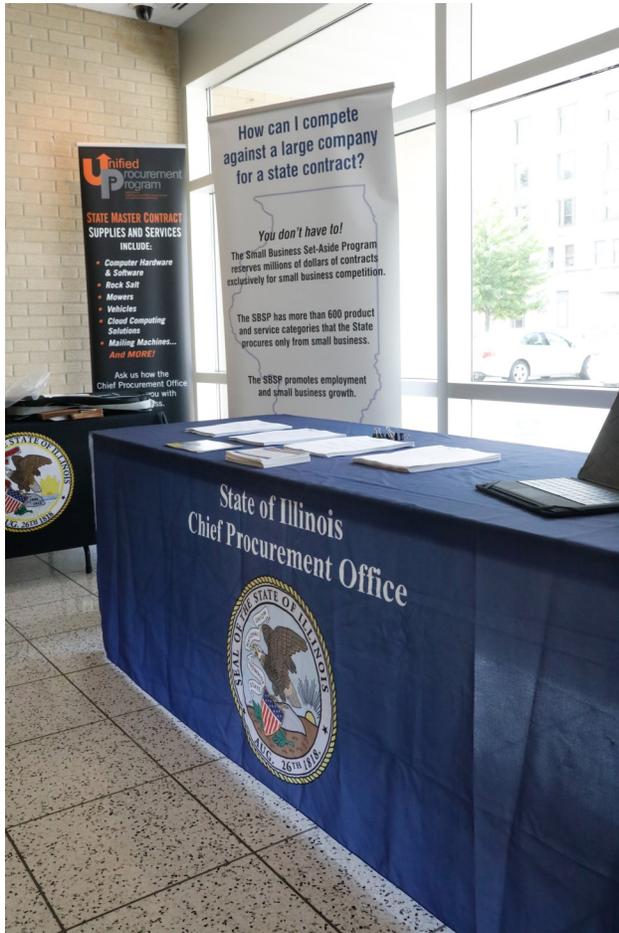
In Fiscal Year 2018, CPO-GS staff provided thousands of hours of formalized training to State agencies and vendors. This was a significant increase over previous years, but represents the underlying value of all four transformations: transformation only occurs when stakeholders understand and are committed to why we do what we do, and possess the skills to fully participate in State procurement.

The CPO-GS delivers a procurement system enabling 62 State agencies, boards, and commissions to procure \$8 billion of the supplies and services they need to deliver on their missions.

Why > How > What:

- 1) Why the CPO's beliefs and values drive a holistic approach to the General Service's procurement system
- 2) How the CPO's strategies result in lasting transformations
- 3) What State agencies procured

WHO WE ARE



One measure of how well an SPO assists a State agency procure what it needs is the number of times a protest is upheld. A bidder may protest a solicitation or award when they feel that either was unfair or involved an error. In Fiscal Year 2018, SPOs authorized the publication of 1,220 Invitations for Bid and Requests for Proposal which is the population of procurements that may have been protested. Only one of the procurements protested was upheld. Another way of looking at this is that 1,219 of these procurements, or **99.9%, were conducted without a protest being upheld.**

5 CPO-GS team members comprise the CPO-GS' Procurement Systems Group. They service and support two electronic systems, the Illinois Procurement Gateway (IPG) and BidBuy, that State agencies and vendors use throughout procurement process.

The four chief procurement officers launched the IPG in 2014 as an online portal where vendors submit financial disclosures and certifications in advance of submitting a bid. The IPG has saved the State, vendors, and taxpayers millions of dollars. More than 8,000 applications have been submitted. One CPO-GS employee assists an average of 20 vendors per day with their applications either in-person, on the phone, or via email, . The IPG also

serves as the application and registry for 1,600 small business owners in the CPO-GS' Small Business Set-Aside Program. Because of the IPG, State contractors may easily update disclosures within minutes.

Most of the Procurement Systems Group support the second electronic procurement system, BidBuy. BidBuy is a single enterprise solution that consolidates the State's functional and technical procurement silos into a seamless procurement solution. See page 38 of this report to learn how BidBuy is transforming transparency, accountability, and ethics in procurement.

Every profession is a combination of art and science. The science is represented by facts and rules, things that are known and predictable. The art is the use of creativity, adaptability, and judgment to develop options and solutions. In public procurement, there is a natural overabundance of science. CPO-GS team members follow a code of ethics, enforce State laws, and employ procurement best practices. But, what gives the team added value to the people they serve - State agencies, vendors, the public - is their ability to adapt and thrive to ever-changing demands. With the implementation of the BidBuy e-procurement system, UPP joint and cooperative purchasing program, and amendments in Public Act 100-43, Fiscal Year 2018 demanded an artful approach to implement creative solutions for unique problems. The result is that the CPO and her team had their most successful year to date.

SEE WHAT WE'RE DOING

Transformation #1 - Increasing Transparency into State Contracts

Taxpayers and vendors develop greater trust in the procurement process when they have easier access and more visibility into it. In Fiscal Year 2018, State agencies began publishing on the Chief Procurement Office for General Services' (CPO-GS) Procurement Bulletin two categories of purchases that have never before been regularly published to a website.

First, Chief Procurement Officer for General Services (CPO) required State agencies to **publish small purchase procurements** valued at \$10,000 and greater. The Procurement Code has a number of requirements to publish procurement information related to various procurement methods, like invitations for bid, requests for proposal, emergencies and sole source procurements. But the vast majority of purchases the State makes occurs through small purchases which have never been published.

In January 2018, the first State agencies began using BidBuy, the e-procurement system co-owned by the CPO-GS and the Department of Central Management Services (CMS), to procure new contracts for supplies and services. After discussions with the Director of CMS, the Chief Procurement Officer for General Services (CPO) told State agencies that they must use BidBuy to publish small purchases. This creates unprecedented visibility into the supplies and services that State agencies purchase since the Procurement Code does not require the publication of procurements valued under \$100,000.

Second, Public Act 100-43 amended Section 1-10(b) of the Procurement Code requiring State agencies to publish information to the Procurement Bulletin about certain types of **contracts exempt from the Procurement Code**.

The CPO supported this amendment and provided reporting instructions to the State agencies. 17 agencies published exempt contracts with an estimated value of \$7.96 billion.

In December 2017, the CPO voided a contract entered into by the Department of Healthcare and Family Services (HFS) with McKinsey & Company. HFS incorrectly exempted the contract from the Procurement Code believing it met the exemption requirements as a contract necessary to prepare for anticipated litigation, an enforcement action, or investigation. The CPO determined the services to be provided under the contract were for the *avoidance of litigation*, and not anticipated litigation.

Exempt Contracts

The Procurement Code does not apply to a number of contract types including:

- Intergovernmental Agreements
- Grants
- Purchase of care
- Collective bargaining
- Purchase of real estate
- Contracts to prepare for anticipated litigation, enforcement actions, or investigations
- Participation expenditures required by trade shows

SEE WHAT WE'RE DOING

Report of Exempt Contracts by Agency

Agency	Contractor Name	Description of the Supply or Service	Contract Total (may be estimated)	Contract Begin Date	Contract End Date	Code Ex-ception Utilized
AGR	3 Tenors Orchestra	Free Entertainment	\$ 1,200.00	8/19/2017		Sec.1-12
AGR	108th St Band	Free Entertainment	\$ 200.00	8/16/2017		Sec.1-12
AGR	Aileeah Colgan	Free Entertainment	\$ 700.00	8/12/2017		Sec.1-12
AGR	Alex Jenkins & The Bombers	Free Entertainment	\$ 750.00	8/12/2017		Sec.1-12
AGR	Amanda Torp	Free Entertainment	\$ 850.00	8/14/17	8/16/17	Sec.1-12
AGR	Arid Rose	Free Entertainment	\$ 300.00	8/18/2017		Sec.1-12
AGR	Ashley McBryde	Free Entertainment	\$ 2,250.00	8/17/2017		Sec.1-12
AGR	Avery Kern	Free Entertainment	\$ 350.00	8/13/17	8/19/17	Sec.1-12
AGR	Becca Young Jazz Band	Free Entertainment	\$ 1,000.00	8/14/17	8/16/17	Sec.1-12
AGR	Blacktop Mojo	Free Entertainment	\$ 250.00	8/14/2017		Sec.1-12
AGR	Bobby Remack Band	Free Entertainment	\$ 600.00	8/13/2017		Sec.1-12
AGR	Brandon Maddox	Free Entertainment	\$ 750.00	8/16/2017		Sec.1-12
AGR	Brass Band of Central IL	Free Entertainment	\$ 500.00	8/12/2017		Sec.1-12
AGR	Burden of the Sky	Free Entertainment	\$ 750.00	8/19/2017		Sec.1-12
AGR	Catfish Willie	Free Entertainment	\$ 650.00	8/18/2017		Sec.1-12
AGR	Central IL Irish Dance	Free Entertainment	\$ 375.00	8/10/17	8/20/17	Sec.1-12
AGR	Chel	Free Entertainment	\$ 1,000.00	8/10/2017		Sec.1-12
AGR	Cheyenne Goss	Free Entertainment	\$ 800.00	8/11/2017		Sec.1-12
AGR	Chris Cavanaugh	Free & Grandstand Entertainment	\$ 2,500.00	8/11/17 & 8/13/17		Sec.1-12
AGR	Close the Door	Free Entertainment	\$ 600.00	8/11/2017		Sec.1-12
AGR	Connie	Free Entertainment	\$ 125.00	8/14/2017		Sec.1-12
AGR	Copper Canyon Band	Free Entertainment	\$ 300.00	8/11/2017		Sec.1-12
AGR	Craig Russo Latin Jazz Band	Free Entertainment	\$ 650.00	8/13/2017	8/20/17	Sec.1-12
AGR	Curt Smith	Free Entertainment	\$ 525.00	8/14/17		Sec.1-12
AGR	David Adam Byrne	Free Entertainment	\$ 1,500.00	8/16/2017		Sec.1-12
AGR	Dennis Strougmann et l'espirit	Free Entertainment	\$ 1,800.00	8/14/17	8/16/17	Sec.1-12
AGR	Don Smith Band	Free Entertainment	\$ 750.00	8/11/2017		Sec.1-12
AGR	Double Identity	Free Entertainment	\$ 300.00	8/12/2017		Sec.1-12
AGR	Double Shot	Free Entertainment	\$ 450.00	8/16/2017		Sec.1-12
AGR	Eric Burgett	Free Entertainment	\$ 1,500.00	8/15/2017		Sec.1-12
AGR	Eric Chesser	Free Entertainment	\$ 600.00	8/17/2017		Sec.1-12
AGR	Erisa Rei	Free Entertainment	\$ 800.00	8/15/17	8/17/17	Sec.1-12
AGR	Exorna	Free Entertainment	\$ 400.00	8/18/2017		Sec.1-12
AGR	Flynn School of Irish Dance	Free Entertainment	\$ 300.00	8/11/2017		Sec.1-12

SEE WHAT WE'RE DOING

Exempt Contracts by Agency

Agency	Contractor Name	Description of the Supply or Service	Contract Total (may be estimated)	Contract Begin Date	Contract End Date	Code Ex-ception Utilized
AGR	Hat Trick	Free Entertainment	\$ 400.00	8/13/2017		Sec.1-12
AGR	Hillary Fitz Trio	Free Entertainment	\$ 2,400.00	8/11/17	8/20/17	Sec.1-12
AGR	Jake Hoult Band	Free Entertainment	\$ 500.00	8/18/2017		Sec.1-12
AGR	Juke House	Free Entertainment	\$ 900.00	8/14/17	8/17/17	Sec.1-12
AGR	Kevin Lucas	Free Entertainment	\$ 300.00	8/17/2017		Sec.1-12
AGR	Kildare	Free Entertainment	\$ 500.00	8/12/2017		Sec.1-12
	Land of Lincoln Barbershop					
AGR	Chorus	Free Entertainment	\$ 1,200.00	8/12/17	-8/20/17	Sec.1-12
AGR	Lenny Frisch	Free Entertainment	\$ 650.00	8/10/2017		Sec.1-12
AGR	Liz Bentley Live	Free Entertainment	\$ 1,000.00	8/17/17	8/18/17	Sec.1-12
AGR	Lowder & Manning	Free Entertainment	\$ 200.00	8/18/2017		Sec.1-12
AGR	Mark Mills & Friends	Free Entertainment	\$ 950.00	8/11/17	8/19/17	Sec.1-12
AGR	Miranda Coy	Free Entertainment	\$ 200.00	8/14/17	8/15/17	Sec.1-12
AGR	Myers Brant Paoni	Free Entertainment	\$ 300.00	8/15/17	8/17/17	Sec.1-12
AGR	Poplar Street	Free Entertainment	\$ 600.00	8/11/2017		Sec.1-12
AGR	RanSom	Free Entertainment	\$ 450.00	8/17/2017		Sec.1-12
AGR	Reckasto	Free Entertainment	\$ 700.00	8/11/2017		Sec.1-12
AGR	Rock of Ages	Free Entertainment	\$ 800.00	8/18/2017		Sec.1-12
AGR	Samba Llamas	Free Entertainment	\$ 800.00	8/16/17	8/20/17	Sec.1-12
AGR	Serendipity	Free Entertainment	\$ 800.00	8/14/2017		Sec.1-12
AGR	Seven Soul	Free Entertainment	\$ 800.00	8/19/2017		Sec.1-12
AGR	Shout Section Big Band	Free Entertainment	\$ 1,500.00	8/18/2017		Sec.1-12
	Springfield International Folk					
AGR	Dancers	Free Entertainment	\$ 450.00	8/12/17	8/13/17	Sec.1-12
AGR	Steel Creek	Free Entertainment	\$ 350.00	8/13/2017		Sec.1-12
AGR	Stereo Static	Free Entertainment	\$ 100.00	8/15/2017		Sec.1-12
AGR	Sun Stereo	Free Entertainment	\$ 1,000.00	8/16/2017		Sec.1-12
AGR	Sushi Roll	Free Entertainment	\$ 800.00	8/18/2017		Sec.1-12
AGR	Tennessee Borderline	Free Entertainment	\$ 600.00	8/13/2017		Sec.1-12
AGR	The Aristocrats	Free Entertainment	\$ 2,000.00	8/12/2017		Sec.1-12
AGR	The Baked Potatoes	Free Entertainment	\$ 700.00	8/13/17	8/15/17	Sec.1-12
AGR	The Band Walenia	Free Entertainment	\$ 900.00	8/11/2017		Sec.1-12
AGR	The Boat Drunks	Free Entertainment	\$ 2,000.00	8/12/2017		Sec.1-12
AGR	The Brotherhood	Free Entertainment	\$ 700.00	8/15/2017		Sec.1-12
AGR	The Classix	Free Entertainment	\$ 900.00	8/14/17	8/16/17	Sec.1-12
	The Don't Be Brothers with					
AGR	Def Leprachaun	Free Entertainment	\$ 1,600.00	8/12/17	8/13/17	Sec.1-12

SEE WHAT WE'RE DOING

Exempt Contracts by Agency

Agency	Contractor Name	Description of the Supply or Service	Contract Total (may be estimated)	Contract Begin Date	Contract End Date	Exception Utilized
AGR	The Driftaways	Free Entertainment	\$ 1,500.00	8/11/17	8/12/2017	Sec.1-12
AGR	The Emerald Underground	Free Entertainment	\$ 1,100.00	8/15/17	8/19/2017	Sec.1-12
AGR	the Gus Pflugmacher Band	Free Entertainment	\$ 300.00	8/14/2017		Sec.1-12
AGR	The Mood Rings	Free Entertainment	\$ 1,275.00	8/14/17	8/18/2017	Sec.1-12
AGR	The Neverly Brothers	Free Entertainment	\$ 2,400.00	8/14/17	8/15/2017	Sec.1-12
AGR	The Smokers Blues Band	Free Entertainment	\$ 600.00	8/20/2017		Sec.1-12
AGR	The Suburban Mystics	Free Entertainment	\$ 800.00	8/17/17	8/20/2017	Sec.1-12
AGR	Through Fire	Free Entertainment	\$ 4,000.00	8/20/2017		Sec.1-12
AGR	Troy Cartwright	Free Entertainment	\$ 1,000.00	8/18/2017		Sec.1-12
AGR	Ultraviolet	Free Entertainment	\$ 800.00	8/12/17	8/19/2017	Sec.1-12
AGR	Usual Chaos	Free Entertainment	\$ 900.00	8/18/2017		Sec.1-12
AGR	Waterloo German Band	Free Entertainment	\$ 800.00	8/15/17	8/16/2017	Sec.1-12
AGR	We Got It Covered	Free Entertainment	\$ 800.00	8/10/2017		Sec.1-12
AGR	Win Noll & The Rockin Souls	Free Entertainment	\$ 500.00	8/18/2017		Sec.1-12
AGR	Wiplash	Free Entertainment	\$ 500.00	8/17/2017		Sec.1-12
AGR	Hooper the Hypnotist	Free Entertainment	\$ 8,000.00	8/10/17	8/20/2017	Sec.1-12
AGR	Kent Kinnamont	Free Entertainment	\$ 8,800.00	8/10/17	8/20/2017	Sec.1-12
AGR	Brad Bodary	Free Entertainment	\$ 8,600.00	8/10/17-	8/20/2017	Sec.1-12
AGR	Those Funny Little People	Free Entertainment	\$ 14,500.00	8/10/17	8/20/2017	Sec.1-12
AGR	Alley Cats	Free Entertainment	\$ 12,500.00	8/10/17	8/20/2017	Sec.1-12
AGR	Wild About Dinosaurs	Free Entertainment	\$ 10,500.00	8/10/17	8/20/2017	Sec.1-12
AGR	Procrasinators	Free Entertainment	\$ 12,500.00	8/10/17-	8/20/2017	Sec.1-12
AGR	Fast Action Motorsports	Free Entertainment	\$ 10,000.00	8/10/17	8/20/2017	Sec.1-12
AGR	Xpogo Stunt Team	Free Entertainment	\$ 17,000.00	8/10/17	8/20/2017	Sec.1-12
AGR	Nerveless Nocks / Cirque Ex-	Free Entertainment	\$ 21,000.00	8/10/17	8/20/2017	Sec.1-12
AGR	Rob Mathieu - Rockin Rob	Free Entertainment	\$ 1,320.00	8/17/17	8/20/2017	Sec.1-12

SEE WHAT WE'RE DOING

Exempt Contracts by Agency

Agency	Contractor Name	Description of the Supply or Service	Contract Total (may be estimated)	Contract Begin Date	Contract End Date	Exception Utilized
AGR	Mickey Lower	Free Entertainment	\$ 6,000.00	8/11/17	8/20/17	Sec.1-12
AGR	Allan Adcock	Free Entertainment	\$ 1,020.00	8/11/17	8/20/17	Sec.1-12
AGR	DePriest Puppets	Free Entertainment	\$ 720.00	8/11/17	8/13/17	Sec.1-12
AGR	Henson Robinson Zoo	Free Entertainment	\$ 600.00	8/14/17-	8/18/17	Sec.1-12
AGR	Elsenpeter Marionettes	Free Entertainment	\$ 1,080.00	8/14/17	8/17/17	Sec.1-12
AGR	Kim Petzing	Free Entertainment	\$ 540.00	8/20/17	8/12/17- 8/13/17; 8/18/17-	Sec.1-12
AGR	Sunshyne the Clown & Tim the Twister	Free Entertainment	\$ 1,020.00	8/14/17	8/11/17- 8/12/17;	Sec.1-12
AGR	Kim Sheahan	Free Entertainment	\$ 480.00	8/11/17	8/13/17	Sec.1-12
AGR	Kathryn Raistrick	Free Entertainment	\$ 660.00	8/15/17	8/18/17	Sec.1-12
AGR	Professor Longhair	Free Entertainment	\$ 960.00	8/20/17	8/14/17; 8/16/17-	Sec.1-12
AGR	Foghat	Grandstand Entertainment	\$ 25,000.00	8/10/2017		Sec.1-12
AGR	Runaway June	Grandstand Entertainment	\$ 7,500.00	8/11/2017		Sec.1-12
AGR	Us The Duo	Grandstand Entertainment	\$ 5,000.00	8/12/2017		Sec.1-12
AGR	Dustin Lynch	Grandstand Entertainment	\$ 60,000.00	8/13/2017		Sec.1-12
AGR	Chase Bryant	Grandstand Entertainment	\$ 10,000.00	8/13/2017		Sec.1-12
AGR	Lindsay Ell	Grandstand Entertainment	\$ 5,000.00	8/13/2017		Sec.1-12
AGR	Herman's Hermits starring Peter Noone	Grandstand Entertainment	\$ 17,750.00	8/14/2017		Sec.1-12
AGR	Blues Traveler	Grandstand Entertainment	\$ 40,000.00	8/15/2017		Sec.1-12
AGR	The Marshall Tucker Band	Grandstand Entertainment	\$ 20,000.00	8/18/2017		Sec.1-12
AGR	Outlaws	Grandstand Entertainment	\$ 15,000.00	8/18/2017		Sec.1-12
AGR	All That Remains	Grandstand Entertainment	\$ 10,000.00	8/19/2017		Sec.1-12
AGR	Carlene Carter	Grandstand Entertainment	\$ 10,000.00	8/20/2017		Sec.1-12
AGR	Nelly	Grandstand Entertainment	\$ 103,683.00	9/8/2017		Sec.1-12
AGR	One Night Stand (8/30)	Free Entertainment	\$ 500.00			Sec.1-12
AGR	Party Pants (9/1)	Free Entertainment	\$ 500.00			Sec.1-12
AGR	Roots & Boots Tour - Aaron Tippin	Grandstand Entertainment	\$ 12,375.00			Sec.1-12
AGR	Roots & Boots Tour - Colin Raye	Grandstand Entertainment	\$ 12,375.00			Sec.1-12
AGR	Roots & Boots Tour - Sammy Kershaw	Grandstand Entertainment	\$ 20,250.00			Sec.1-12

SEE WHAT WE'RE DOING

Exempt Contracts by Agency

Agency	Contractor Name	Description of the Supply or Service	Contract Total (may be estimated)	Contract Begin Date	Contract End Date	Exception Utilized
AGR	Smash Band (9/2/17)	Free Entertainment	\$ 3,000.00			Sec.1-12
AGR	Southern Pride Band (8/29/17)	Free Entertainment	\$ 500.00			Sec.1-12
AGR	Southern Thunder (8/26)	Free Entertainment	\$ 500.00			Sec.1-12
AGR	Steel Creek (8/28)	Free Entertainment	\$ 320.00			Sec.1-12
AGR	Switchfoot	Grandstand Entertainment	\$ 37,500.00			Sec.1-12
AGR	The Brat Pack (8/26)	Free Entertainment	\$ 2,500.00			Sec.1-12
AGR	The Cadillac 3	Grandstand Entertainment	\$ 20,000.00			Sec.1-12
AGR	The Gin Blossoms	Grandstand Entertainment	\$ 30,000.00			Sec.1-12
AGR	The Hoot'N Holler Band (9/4)	Free Entertainment	\$ 400.00			Sec.1-12
AGR	Trampled Underfoot (9/3)	Free Entertainment	\$ 500.00			Sec.1-12
AGR	Travis Parks Band (8/27/17)	Free Entertainment	\$ 500.00			Sec.1-12
AGR	West of 57 (8/29)	Free Entertainment	\$ 500.00			Sec.1-12
AGR	West of 57 (9/3)	Free Entertainment	\$ 500.00			Sec.1-12
AGR	Whippoorwill Rodeo (9/2)	Free Entertainment	\$ 11,000.00			Sec.1-12
AGR	Whiskey River (8/31/17)	Free Entertainment	\$ 400.00			Sec.1-12
AGR	National Association of State Departments of Agriculture (NASDA)	Exhibition space (39 booth spaces) for the National Restaurant Show (NRA)/ American Food Fair, Chicago, IL	\$ 136,305.00	5/19/2018	5/22/2018	Sec. 1-10(b) (14)
AGR	International Dairy Deli Bak- ery Association (IDDBA)	Exhibition space (22 booth spaces) at the IDDBA Show in New Orleans, LA	\$ 57,650.00	6/10/2018	6/12/2018	Sec. 1-10(b) (14)
AGR	National Association of State Departments of Agriculture (NASDA)	Exhibition space (15 booth spaces) at the Americas Food and Beverage Show in Miami, FL	\$ 45,000.00	10/1/2018	10/2/2018	Sec. 1-10(b) (14)
AGR	Illinois Pork Producers Associ- ation (IPPA)	IL Pork Producers Expo (2 booths) in Springfield, IL	\$ 200.00	2/5/2018	2/7/2018	Sec. 1-10(b) (14)
AGR	Institute of Food Technologies (IFT)	Institute of Food Technologies Show (9 booth spaces) in Chicago, IL	\$ 33,555.00	7/16/2018	7/18/2018	Sec. 1-10(b) (14)
AGR	Foodex Japan	2018 Foodex Japan Show (4 booth spaces) - Tokyo, Japan	\$ 26,835.40	3/6/2018	3/9/2018	Sec. 1-10(b) (14)
AGR	SIAL China	SIAL China Show (4 booth spaces) - Shanghai, China	\$ 27,095.00	5/16/2018	5/18/2018	Sec. 1-10(b) (14)
AGR	Imex Management	Eight booths for SIAL Paris 2018 tradeshow	\$ 88,274.80	10/21/2018	10/25/2018	Sec. 1-10(b) (14)
AGR	FIGAP S DE RL DE CV	Secure 135 square meters in the IL Pavilion for 10 agri- business companies to exhibit with AGR at the FIGAP Mexico International Ag Tradeshow.	\$ 42,461.45			Sec. 1-10(b) (14)
CMS	Coe	Hiring of an individual as employee and not as an inde- pendent contractor.	\$ 34,000.00			Sec. 1-10(b) (4)
CMS	Kuchuris	Hiring of an individual as employee and not as an inde- pendent contractor.	\$ 60,000.00			Sec. 1-10(b) (4)

SEE WHAT WE'RE DOING

Exempt Contracts by Agency

Agency	Contractor Name	Description of the Supply or Service	Contract Total (may be estimated)	Contract Begin Date	Contract End Date	Exception Utilized
CMS	Standefer	Hiring of an individual as employee and not as an independent contractor.	\$ 35,916.00			Sec. 1-10(b) (4)
CMS	Weber	Hiring of an individual as employee and not as an independent contractor.	\$ 60,000.00			Sec. 1-10(b) (4)
CMS	Welker	Hiring of an individual as employee and not as an independent contractor.	\$ 62,400.00			Sec. 1-10(b) (4)
CMS	LouAnn Crain	Contribute crucial technical leadership and expertise for key CMS Bureau of Benefits projects. Transition of system processing components from State control to the vendor for Custom Benefits Solution. Maintain Benefits IT Systems that will remain once the Custom Benefits Solution is implemented. Ongoing development of the data interface between the Department of Innovation and Technology and Morneau Shepell needed to load the Reimbursement System.	\$ 70,200.00	2/21/2018	2/20/2019	Sec. 1-10(b) (4)
CMS	Tina Centola	Contribute crucial technical leadership and expertise for key CMS Bureau of Benefits projects. Transition of system processing components from State control to the vendor for Custom Benefits Solution. Maintain Benefits IT Systems that will remain once the Custom Benefits Solution is implemented. Ongoing development of the data interface between the Department of Innovation and Technology and Morneau Shepell needed to load the Reimbursement System.	\$ 64,350.00	2/21/2018	2/20/2019	Sec. 1-10(b) (4)
CMS	Susan Gowen	Implement policies related to the deconsolidation of the James R. Thompson Center, interface with State agencies to determine space needs, negotiate with vendors on behalf of State agencies, and assist with personnel functions related to the Bureau of Property Management.	\$ 60,000.00	1/1/2018	6/30/2018	Sec. 1-10(b) (4)
CMS	Amedo Greco	Provide arbitration services to ensure all future grievances are judges and handled in a fair and equitable manner.	\$ 20,000.00	7/14/2017	6/30/2018	Sec. 1-10(b) (7)
DCFS	see DCFS tables below	Further DCFS' mission of providing for youth under the agency's care, meet legal mandates, and comply with consent decrees	\$ 55,087,359.00			
DCFS	Lester and Rosalie Anixter Center	Sign Language Interpreter	\$ 85,000.00	7/1/2017	6/30/2018	Sec. 1-10(b) (3)
DES	Cheryl Jekiel	ASSIST IN THE DEVELOPMENT AND IMPLEMENTATION OF PROFESSIONAL DEVELOPMENT AND LEADERSHIP TRAINING.	\$ 120,000.00	11/1/2017	10/31/2018	Sec. 1-10(b) (4)

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Exempt Contracts by Agency

Agency	Contractor Name	Description of the Supply or Service	Contract Total (may be estimated)	Contract Begin Date	Contract End Date	Exception Utilized
DES	Steven Lipsman	WORK AS A DATA ANALYTICS CONSULTANT FOR IDES'S ECONOMIC INFORMATION AND ANALYSIS SECTION.	\$ 125,000.00	11/6/2017	11/7/2018	Sec. 1-10(b)(4)
DES	Logan Taira	WORK AS A TECHNICAL CONSULTANT TO IDES'S ECONOMIC INFORMATION AND ANALYSIS SECTION.	\$ 70,000.00	11/1/2017	10/31/2018	Sec. 1-10(b)(4)
DES	John A. Webber	WORK AS A RAPID RESULTS CONSULTANT.	\$ 123,000.00	11/1/2017	10/31/2018	Sec. 1-10(b)(4)
DES	Kimberly Clary	WORK AS A READER FOR A VISUALLY IMPAIRED IDES EMPLOYEE.	\$ 23,630.26	12/1/2017	11/30/2018	Sec. 1-10(b)(4)
DES	Arturo Trujillo	ASSIST WITH PAYROLL & HRM DATA CONVERSION IN CONJUNCTION WITH THE STATE'S ENTERPRISE RESOURCE PLANNING.	\$ 375,000.00	1/31/2018	7/31/2018	Sec. 1-10(b)(4)
DES	Rahul Mendiratta	ASSIST WITH BUDGETING AND SAP ECC ISSUES IN CONJUNCTION WITH THE STATE'S ENTERPRISE RESOURCE PLANNING.	\$ 300,000.00	1/31/2018	7/31/2018	Sec. 1-10(b)(4)
DES	Edward Radzikowski	ASSIST WITH FINANCIAL DATA CONVERSION IN CONJUNCTION WITH THE STATE'S ENTERPRISE RESOURCE PLANNING.	\$ 375,000.00	1/31/2018	7/31/2018	Sec. 1-10(b)(4)
DHS	Akers, Mary	Provide beautician services at Elgin Mental Health Center.	\$ 16,080.00	12/18/2017	6/30/2018	Sec. 1-10(b)(4)
DHS	Allen, Jenna	Reasonable Accommodation Interpreter Services in Accordance with the Americans with Disabilities Act.	\$ 20,000.00	10/30/2017	6/30/2018	Sec. 1-10(b)(4)
DHS	Andresen, Megan	Provide 1:1 assistance to student to meet the requirements of the IEP.	\$ 25,000.00	10/13/2017	5/31/2018	Sec. 1-10(b)(4)
DHS	Anenen, Christine	Responsible for the organization, planning, implementation and evaluation of the vocational program components of the Pre-Employment Preparation Project (PEP) staff.	\$ 54,000.00	10/10/2017	6/30/2018	Sec. 1-10(b)(4)
DHS	Cain, David	Position is responsible for the Hospital wide budget and for all auditing entities to hospital fiscal operations.	\$ 54,900.00	10/4/2017	6/30/2018	Sec. 1-10(b)(4)
DHS	Clay, Cassandra	Responsible for updating case information using existing software on individual customers to ensure that conversion to the new Integrated Eligibility System converts properly.	\$ 38,380.50	10/10/2017	6/30/2018	Sec. 1-10(b)(4)
DHS	Cline, Becky Jo	Provide 1:1 assistance to student to meet the requirements of the IEP.	\$ 25,000.00	10/13/2017	5/31/2018	Sec. 1-10(b)(4)
DHS	Fleilgle, Denis	Individual will train staff in audits, reporting, FOIA, TANF sampling, Schedule 9	\$ 50,520.90	10/10/2017	3/31/2018	Sec. 1-10(b)(4)
DHS	Ham , Elizabeth	Provide 1:1 assistance to student to meet the requirements of the IEP.	\$ 18,600.00	10/24/2017	6/30/2018	Sec. 1-10(b)(4)

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Exempt Contracts by Agency

Agency	Contractor Name	Description of the Supply or Service	Contract Total (may be estimated)	Contract Begin Date	Contract End Date	Exception Utilized
DHS	Johnson, Robert	Provide consultation and program development for transformation of compliance monitoring and quality assurance for treatment services for substance abuse disorders by transitioning from paper to electronic.	\$ 63,030.30	10/11/2017	6/30/2018	Sec. 1-10(b)(4)
DHS	Kitchen, Lillie	Responsible for updated case information using existing software on individual customers to ensure conversion to IES.	\$ 40,263.30	10/16/2017	6/30/2018	Sec. 1-10(b)(4)
DHS	Meehan, Katherine	Assist with Pre-Clearance and Clearance process of Federal Grants within the Office of Grants Administration.	\$ 25,212.00	10/16/2017	6/30/2018	Sec. 1-10(b)(4)
DHS	Pease, Jane	Responsible for updating case information to ensure proper conversion to Integrated Eligibility System	\$ 27,581.40	11/6/2017	6/30/2018	Sec. 1-10(b)(4)
DHS	Salas, Diane	Sign Language Interpreter for a person covered under the Americans with Disability Act.	\$ 41,300.00	11/16/2017	6/30/2018	Sec. 1-10(b)(4)
DHS	Suess, Daniel	SVP Evaluator needed to comply with the SVP Act.	\$ 114,516.48	11/21/2017	6/30/2018	Sec. 1-10(b)(4)
DHS	Young-Hall, Felicia	Facilitate disability hearings held via video conferencing equipment in Chicago Social Security Administration Regional Office.	\$ 13,800.60	10/20/2017	6/30/2018	Sec. 1-10(b)(4)
DHS	Huerta, Vianey	Serve as a Reader to a case worker in the West Suburban FCRC	\$ 11,092.50	1/16/2018	6/30/2018	Sec. 1-10(b)(4)
DHS	Hinders, Dylan	Provide Reasonable Accommodation Reader/Driver services in accordance with the Americans with Disabilities Act.	\$ 3,000.00	1/19/2018	6/30/2018	Sec. 1-10(b)(4)
DHS	Alfano, Filippa	Provide Reasonable Accommodation Reader/Driver services in accordance with the Americans with Disabilities Act.	\$ 3,000.00	1/19/2018	6/30/2018	Sec. 1-10(b)(4)
DHS	Deaf Empowerment Awareness Foundation Inc.	Increase in the contract for sign language interpretation for mentally ill patients under the care of Elgin Mental Health Center.	\$ 30,000.00	12/21/2017	6/30/2018	Sec. 1-10(b)(3)
DHS	Center for Behavior Intervention, Inc.	Behavioral Analyst Services	\$ 53,865.00	2/16/2018	6/30/2018	Sec. 1-10(b)(3)
DHS	Paul Berrucci	Serve as a Security Guard at 401 S. Clinton	\$ 15,233.40	2/1/2018	6/30/2018	Sec. 1-10(b)(4)
DHS	Cedric Williams	Serve as a Security Guard at 401 S. Clinton	\$ 13,057.20	2/1/2018	6/30/2018	Sec. 1-10(b)(4)
DHS	Linda Echols	Responsible for updating case information using existing software to ensure conversion to the new Integrated Eligibility System	\$ 17,270.85	2/13/2018	6/30/2018	Sec. 1-10(b)(4)
DHS	Robert Hall	Provide 1:1 assistance due to health and safety of student to meet the requirements of the IEP.	\$ 10,000.00	2/22/2018	6/30/2018	Sec. 1-10(b)(4)
DHS	Jaken Young	Provide 1:1 assistance due to health and safety of student to meet the requirements of the IEP.	\$ 10,800.00	2/5/2018	5/25/2018	Sec. 1-10(b)(4)

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Exempt Contracts by Agency

Agency	Contractor Name	Description of the Supply or Service	Contract Total (may be estimated)	Contract Begin Date	Contract End Date	Exception Utilized
DHS	Angela Trull	Provide interpreter services in compliance with the U.S. Americans with Disability Act.	\$ 37,440.00	2/5/2018	6/30/2018	(4) Sec. 1-10(b)
DJJ	Kemmerer Village	Provide Residential Aftercare services to delinquent youth; 5 year contract	\$ 1,250,000.00			
DJJ	New Life Centers of Chicagoland	Provide intensive community-based mentoring program for at risk juveniles and young adults; 2 year contract	\$ 20,000.00			
DJJ	Connections Education LLC	Provide 35 certified online teachers per school year in conjunction with Pearson Gradpoint learning software to IDJJ's school district.	\$ 148,654.75			(3) Sec. 1-10(b)
DNR	ABT Associates, Inc.	Provide the following support services: technical assistance with data collection and information organization at sites, injury determination, comprehensive damage assessments, economic damage determination, restoration identification, assessment and/or scaling assessments, case management, and litigation support.	\$ 700,000.00			(7) Sec.1-10(b)
DOC	The Women's Treatment Center	Recovery home and substance abuse treatment services to adult female offenders	\$ 285,000.00			(3) Sec. 1-10(b)
DOC	A Safe Haven, LLC	Provide job training, work experience, case management, and recovery home services to male and female participants in Cook, Lake, Will, and Kankakee counties.	\$ 1,260,000.00			(3) Sec. 1-10(b)
DOC	Willis House of Refuge	Provide transitional living services for male adult parolees; 1 year contract	\$ 35,000.00			(3) Sec. 1-10(b)
DOC	Human Service Center	Provide intensive out patient, group, or individual counseling services; 1 year contract	\$ 51,000.00			(3) Sec. 1-10(b)
DVA	Robert Lee Lewis	Supports the Illinois Hires Heroes Consortium Program	\$ 28,500.00	10/9/2017	6/30/2018	(4) Sec. 1-10(b)
DVA	Outcome Services of Illinois	Activity Consultant for Quincy Home	\$ 4,480.00	2/27/2018	6/30/2019	(3) Sec. 1-10(b)
DVA	Advacare	Air mattress rentals	\$ 130,000.00	9/1/2017	6/30/2018	(3) Sec. 1-10(b)
DVA	Enthermics	blanket warmer	\$ 2,917.45	3/30/2018	6/30/2018	(3) Sec. 1-10(b)
DVA	Favorite Healthcare Staffing, Inc.	Nursing staff services - temporary	\$ 180,000.00	3/16/2018	3/15/2019	(3) Sec. 1-10(b)
DVA	St Margaret's Hospital	FY19-20 Medical Services	\$ 180,000.00	7/1/2018	6/30/2020	(3) Sec. 1-10(b)
DVA	Enthermics	Purchase of Blanket Warmer	\$ 2,917.45	3/30/2018	6/30/2018	(3) Sec. 1-10(b)
DVA	Blessing Hospital	In-Patient Hospitalist Services	\$ 100,000.00	2/6/2018	1/31/2023	(3) Sec. 1-10(b)

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Exempt Contracts by Agency

Agency	Contractor Name	Description of the Supply or Service	Contract Total (may be estimated)	Contract Begin Date	Contract End Date	Exception Utilized
DVA	ArjoHuntleigh	Purchase of Patient Lifts	\$ 55,758.25	4/2/2018	6/30/2018	Sec. 1-10(b) (3)
DVA	International Eyecare Center	Optometrist Services	\$ 50,000.00	7/1/2017	6/30/2022	Sec. 1-10(b) (3)
GAC	Sabrina Bledsoe	work as the SODC Project Coordinator, assisting with a massive, digital file scanning project.	\$ 8,000.00	4/3/2018	6/29/2018	Sec. 1-10(b) (4)
HFS	BlueCross BlueShield	Managed Care Delivery	\$ 1,533,226,171.35	1/1/2018	12/31/2021	Sec. 1-10(b) (3)
HFS	County Care	Managed Care Delivery	\$ 1,560,568,511.14	1/1/2018	12/31/2021	Sec. 1-10(b) (3)
HFS	Harmony Health Plan of Illinois	Managed Care Delivery	\$ 1,026,082,359.17	1/1/2018	12/31/2021	Sec. 1-10(b) (3)
HFS	IlliniCare Health Plan	Managed Care Delivery	\$ 1,410,532,213.81	1/1/2018	12/31/2021	Sec. 1-10(b) (3)
HFS	Meridian Health Plan of Illinois	Managed Care Delivery	\$ 1,431,302,983.16	1/1/2018	12/31/2021	Sec. 1-10(b) (3)
HFS	Molina Healthcare of Illinois	Managed Care Delivery	\$ 649,306,108.27	1/1/2018	12/31/2021	Sec. 1-10(b) (3)
HFS	NextLevel Health Partners	Managed Care Delivery	\$ 263,981,653.10	1/1/2018	12/31/2021	Sec. 1-10(b) (3)
HFS	McKinsey and Company	consulting services to continue to help HFS in making systemic changes to the Medicaid program stemming from ongoing litigation and anticipated future litigation. This litigation is the result of alleged non-compliance with federal laws and this contract will ensure that HFS is in full compliance with federal laws and regulations.	\$ 12,500,000.00	10/13/2017	12/31/2018	Sec. 1-10(b) (7)
HFS	Covington & Burling LLP	Provide assistance to HFS for compliance with federal law governing the administration of HFS programs, including but not limited to the Medical Assistance Program and the Child Support Enforcement Program, as well as assisting in the defense of HFS in front of the US Dept. of Health and Human Services Dept. Appeals Board	\$ 170,000.00	11/1/2017	10/31/2019	Sec. 1-10(b) (7)
HFS	Donna Drew	serve as the HFS lead in IES Phase 2 system improvements and as the Bureau of All Kids lead for the Premium Debt and Overpayment Collection Rapid Results Project.	\$ 80,258.00	10/27/2018	10/26/2018	30 ILCS 500/1-10 (b)(4)
HFS	See HFS table below		\$ 13,098,875.00			
ICC	Jane Fields	Personal Services Agreement	\$ 83,000.00			Sec. 1-10(b) (4)
ICC	Michelle Nelson	Personal Services Agreement	\$ 57,000.00			Sec. 1-10(b) (4)

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Exempt Contracts by Agency

Agency	Contractor Name	Description of the Supply or Service	Contract Total (may be estimated)	Contract Begin Date	Contract End Date	Exception Utilized
ICC	Catherine O'Malley	Personal Services Agreement	\$ 40,000.00			Sec. 1-10(b) (4)
IFA	The Crypsis Group	Network services contract for web security and best practices consulting services.	\$ 43,750.00			Sec. 1-10(b) (12)
IFA	Baker & Hostetler, LLP	Legal services contract related to data security	\$ 250,000.00			Sec. 1-10(b) (12)
INS	Pucci, Frank	Performs legal research and writing under supervision of Department attorney.	\$ 28,700.00	10/2/2017	Estimated 9/30/2018	Sec. 1-10(b) (4)
INS	Scott, Kelley	Performs legal research and writing under supervision of Department attorney.	\$ 28,700.00	10/2/2017	Estimated 9/30/2018	Sec. 1-10(b) (4)
INS	Barnes, Whitney	This community-focused position garners support for the Department's health insurance enforcement and consumer protections mission via partnerships and intergovernmental relationships	\$ 65,000.00	10/18/2017	Terminated early, on 11/15/2017	Sec. 1-10(b) (4)
INS	Batkins, Michael	This community-focused position garners support for the Department's health insurance enforcement and consumer protections mission via partnerships and intergovernmental relationships	\$ 83,004.00	11/16/2017	Estimated 11/15/2018	Sec. 1-10(b) (4)
INS	Stephanie Fuller	Partnering with business units, the project manager will oversee Department project development and implementation to ensure desired results are achieved, resources are deployed efficiently, and stakeholder needs are met.	\$ 145,536.00	2/13/2017	Estimated 2/12/2019	Sec. 1-10(b) (4)
INS	Hinshaw & Culbertson LLP	Services requested are for a legal opinion on DOI's supervisory college examination of various life insurance companies	Combined rate of \$225/hr	12/27/2017	Estimated to be 12/26/2018	Sec. 1-10(b) (4)
INS	Barnes&Thornburg,LLP	Legal services regarding employment claim	TBD - Billed hourly, mixed rate of \$525	11/17/2017	TBD	Sec.1-10(b) (7)
ISBE	See ISBE table below		\$ 402,500.00			
THA	Holland & Knight LLP	In anticipation of potential litigation, particularly condemnation related cases, the Tollway requires professional and specialized services of licensed attorneys to advise it on system wide land acquisition and eminent domain issues.	\$ 250,000.00	12/1/2017	11/30/2019	Sec.1-10(b) (7)
THA	Franczek Radelet	Anticipated litigation in Nachampassack v. ISTHA	\$ 249,999.00	1/31/2018	Conclusion of the	Sec.1-10(b) (7)
WCC	Martinez, Juan	Law clerk assisting the legal department.	\$ 10,000.00	11/1/2017	6/30/2018	Sec. 1-10(b) (4)
WCC	Sitkovska, Julia	Law clerk assisting the legal department.	\$ 10,000.00	11/1/2017	6/30/2018	Sec. 1-10(b)

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Exempt Contracts - DCFS

Contractor Name	Description of the Supply or Service	Total Dollar	Contract	Contract End	Code Exception
JUVENILE PROTECTIVE ASSOCIATIO	PRESERVATION AND ASSESSMENT	\$ 116,209.00	7/1/17	6/30/18	P
PRESENCE BEHAVIORAL HEALTH	AGENCY ADVOCACY	\$ 12,000.00	7/1/17	6/30/18	P
PRESENCE BEHAVIORAL HEALTH	CHILDRENS ADVOCACY CENTER	\$ 60,000.00	7/1/17	6/30/18	P
BOOC INC	FAMILY ADVOCACY CENTER	\$ 200,000.00	7/1/17	6/30/18	P
DANCY-DAVIS CLAUDIA	LEAD FOSTER PARENT SUPT SPLCLST	\$ 23,000.00	7/1/17	6/30/18	P
THE CATHOLIC CHARITIES OF THE	MEDICAID ADOPTION PRESERVATION	\$ 360,005.00	7/1/17	6/30/18	P
THE CATHOLIC CHARITIES OF THE	TRAUMA AFFECT REGULATION	\$ 131,427.00	7/1/17	6/30/18	P
WEBSTER CANTRELL HALL	MEDICAID GIRLS PERF GROUP HM	\$ 726,554.00	7/1/17	6/30/18	P
YOUTH GUIDANCE	PROJECT STRIVE NETWORK	\$ 596,603.00	7/1/17	6/30/18	P
COUNTY OF EFFINGHAM	HEALTH WORKS LEAD AGENCY	\$ 124,614.00	7/1/17	6/30/18	P
ALTERNATIVES COUNSELING INC	MEDICAID COUNSELING AGENCY	\$ 28,000.00	7/1/17	6/30/18	P
ALTERNATIVES COUNSELING INC	MEDICAID POST ADPT COUNSEL	\$ 23,000.00	7/1/17	6/30/18	P
ILLINOIS ASSN OF COURT APPNTD	ILLINOIS CASA	\$ 179,085.00	7/1/17	6/30/18	P
WADSWORTH CYNTHIA M	COUNSELING	\$ 20,325.00	7/1/17	6/30/18	P
NATIONAL YOUTH ADVOCATE PROG	FELLOWSHIP CONNECTION	\$ 200,000.00	7/1/17	6/30/18	P
LATIN WOMEN IN ACTION	PARENT SUPPORT PROGRAM	\$ 200,000.00	7/1/17	6/30/18	P
LATINO RESOURCE INSTITUTE OF	FAMILY ADVOCACY CENTER	\$ 200,000.00	7/1/17	6/30/18	P
NICASA NFP	FAMILY ADVOCACY CNTR-LAKE & WAU	\$ 200,000.00	7/1/17	6/30/18	P
SOUTHERN ILLINOIS COLLEGIATE	LIFE SKILLS	\$ 320,000.00	7/1/17	6/30/18	P
ERIE NEIGHBORHOOD HOUSE	LITTLE VILLAGE "PROYECTO CUIDA	\$ 125,000.00	7/1/17	6/30/18	P
WMK INC	ENVIRONMENTAL MODIFICATION V	\$ 5,086.58	10/1/17	6/30/18	P
PUNTES DE ESPERANZA-BRIDGES	LATINO SERVICES-SOUTHERN	\$ 8,550.00	7/1/17	6/30/18	P
COUNTY OF MCLEAN	HEALTH WORKS LEAD AGENCY	\$ 85,695.00	7/1/17	6/30/18	P
ENVISION UNLIMITED	PERF FOSTER CARE-DOWNSTATE	\$ 14,464.00	7/1/17	6/30/18	P
CHILDRENS HOME & AID SOC OF IL	CHASI MOTHERHOUSE CRISIS NRSRY	\$ 55,328.00	7/1/17	6/30/18	P
CHILDRENS HOME & AID SOC OF IL	ADOPTION PRESERVATION	\$ 631,861.00	7/1/17	6/30/18	P
YWCA NORTHWESTERN ILLINOIS	FAMILY ADVOCACY CENTER	\$ 200,000.00	7/1/17	6/30/18	P
COUNTY OF VERMILLION	TOXICOLOGY	\$ 20,000.00	7/1/17	6/30/18	P
CHILDRENS HOME & AID SOC OF IL	FACT PROGRAM	\$ 121,000.00	7/1/17	6/30/18	P
MADISON COUNTY	CHILDRENS ADVOCACY CENTER	\$ 132,572.00	7/1/17	6/30/18	P
MACON COUNTY	CHILDRENS ADVOCACY CENTER	\$ 133,484.00	7/1/17	6/30/18	P
CRISIS NURSERY	CRISIS NURSRY & PRNT-CHILD GRP	\$ 55,328.00	7/1/17	6/30/18	P
WILL COUNTY	CHILDRENS ADVOCACY CENTERS	\$ 85,204.00	7/1/17	6/30/18	P
CHILD NETWORK	CHILDRENS ADVOCACY CENTER	\$ 67,256.00	7/1/17	6/30/18	P
ALTERNATIVE SCHOOLS NETWORK	ADDED CHANCE	\$ 249,000.00	7/1/17	6/30/18	P
BRIGHT STAR COMMUNITY OUTREACH	FAMILY ADVOCACY CENTER	\$ 150,000.00	7/1/17	6/30/18	P
PRIMED FOR LIFE INC	FAMILY ADVOCACY CENTER	\$ 200,000.00	7/1/17	6/30/18	P
PRIMED FOR LIFE INC	DOWNSTATE YOUTH ADVISORY BOARD	\$ 179,908.00	7/1/17	6/30/18	P
SOS CHILDRENS VILLAGES IL	SOS CHILDRENS VILLAGES IL	\$ 200,000.00	7/1/17	6/30/18	P
LOVE UNITY & VALUES INSTITUTE	JOURNEY TO BETTER SELF	\$ 239,305.00	7/1/17	6/30/18	P
BE STRONG FAMILIES NFP	BUILDING PROTECTIVE FACTOR WIT	\$ 765,960.00	7/1/2017	6/30/2018	P
BE STRONG FAMILIES NFP	COOK AND NORTHERN YOUTH ADVIS	\$ 303,107.00	7/1/2017	6/30/2018	P
CLARITY CNSLNG & MEDIATION INC	COUNSELING AGENCY	\$ 55,100.00	7/1/2017	6/30/2018	P
ECONOMIC AWARENESS COUNCIL	FINANCIAL LITERACY	\$ 60,904.00	7/1/2017	6/30/2018	P
CHILDRENS HOME & AID SOC OF IL	ADOPTION PRESERVATION	\$ 552,950.57	7/1/2017	6/30/2018	P
CHILDRENS HOME & AID SOC OF IL	CHASI ROCKFORD ADOPTION	\$ 415,596.01	7/1/2017	6/30/2018	P
CHILDRENS HOME & AID SOC OF IL	CHILD PARENT PSYCHOTHERAPY	\$ 183,486.00	7/1/2017	6/30/2018	P

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Exempt Contracts - DCFCS

CORNERSTONE-FNDTNS FOR FMLYS	ADOPTION PRESERVATION	\$ 140,000.00	7/1/2017	6/30/2018	P
FAMILY SERVICE AGENCY OF	CHILDRENS ADVOCACY CENTER	\$ 53,224.00	7/1/2017	6/30/2018	P
CHESTNUT HEALTH SYSTEMS	MADISON CTY RECOVERY HOUSING	\$ 146,628.00	7/1/2017	6/30/2018	P
COUNTY OF PEORIA	CHILDRENS ADVOCACY CENTER	\$ 68,000.00	7/1/2017	6/30/2018	P
METROPOLITAN FAMILY SERVICES	ADOPTION PRESERVATION	\$ 2,616,006.00	7/1/2017	6/30/2018	P
METROPOLITAN FAMILY SERVICES	TRAUMA AFFECT REGULATION	\$ 164,420.00	7/1/2017	6/30/2018	P
SPERO FAMILY SERVICES	NURTURING PARENT PROGRAM	\$ 274,295.00	7/1/2017	6/30/2018	P
MARTIN LUTHER KING JR	MLK FAMILY ADVOCACY CENTER	\$ 200,000.00	7/1/2017	6/30/2018	P
CRITTENTON CENTERS	FAMILY ADVOCACY CENTER	\$ 150,000.00	7/1/2017	6/30/2018	P
BHC STREAMWOOD HOSPITAL INC	BEYOND MEDICAL NECESSITY	\$ 299,500.00	7/1/2017	6/30/2018	P
THE ANTIOCH GROUP INC	ADOPTION COUNSELING	\$ 15,300.00	7/1/2017	6/30/2018	P
COOK COUNTY	CHILD SEXUAL ABUSE SPECIALIST	\$ 37,932.00	7/1/2017	6/30/2018	P
ROEDL JULIE A	COUNSELING	\$ 6,156.00	7/1/2017	6/30/2018	P
TECKENBROCK KRISTA J	LEAD FOSTER PARENT SUPT SPLCLST	\$ 32,500.00	10/10/2017	6/30/2018	P
SAFE FAMILIES FOR CHILDREN	SAFE FAMILIES PLUS	\$ 146,190.00	7/1/2017	6/30/2018	P
SAFE FAMILIES FOR CHILDREN	SAFE FAMILIES FOR CHILDREN	\$ 395,000.00	7/1/2017	6/30/2018	P
SKOKIE MOTOR SALES INC	ENVIRONMENTAL MODIFICATION	\$ 19,855.00	7/1/2017	6/30/2018	P
PROJECT HOPE INC	FAMILY ADVOCACY CENTER	\$ 150,000.00	7/1/2017	6/30/2018	P
COUNTY OF MCLEAN	CHILDRENS ADVOCACY CENTER	\$ 111,684.00	7/1/2017	6/30/2018	P
CHOICES COUNSELING INC	AGENCY COUNSELING	\$ 5,000.00	7/1/2017	6/30/2018	P
A PROMISE FOR PARENTS	LIFE SKILLS	\$ 85,974.00	7/1/2017	6/30/2018	P
COMMUNITY LIFE LINE	FAMILY ADVOCACY CENTER	\$ 200,000.00	7/1/2017	6/30/2018	P
ORTEGA CRISTINA M	FOSTER PARENT SUPPT SPECIALIST	\$ 13,240.00	9/4/2017	6/30/2018	P
A & J VANS INC	ENVIRONMENTAL MODIFICATION V	\$ 23,487.00	10/1/2017	6/30/2018	P
WICKSTRUM RAFAELA	EMERGENCY FOSTER CARE	\$ 11,790.00	10/1/2017	6/30/2018	P
KASPER HEALTHCARE ENTERPRISES	ENVIRONMENTAL MODIFICATION H	\$ 22,628.60	10/1/2017	6/30/2018	P
CRITTENTON CENTERS	CRITTENTON CRISIS NURSERY	\$ 55,328.00	7/1/2017	6/30/2018	P
CHAMPAIGN COUNTY	CHILDRENS ADVOCACY CENTER	\$ 81,240.00	7/1/2017	6/30/2018	P
LARABIDA CHILDRENS HOSPITAL	CONTINUITY OF CARE	\$ 90,000.00	7/1/2017	6/30/2018	P
LARABIDA CHILDRENS HOSPITAL	HIGH RISK DEFLECTION PROGRAM	\$ 39,537.75	7/1/2017	6/30/2018	P
LARABIDA CHILDRENS HOSPITAL	CHILDRENS ADVOCACY CENTER	\$ 75,676.00	7/1/2017	6/30/2018	P
COUNTY OF KNOX	CHILDREN'S ADVOCACY CENTER	\$ 67,740.00	7/1/2017	6/30/2018	P
SIU PHYSICIANS & SURGEONS INC	PEDIATRIC CONSULTANT	\$ 36,000.00	7/1/2017	6/30/2018	P
BROWN BRENDAN W	PUBLICATION AUDIO/VISUAL CONSU	\$ 27,933.60	7/1/2017	6/30/2018	Q
ADA TOTAL ACCESS INCORPORATED	ENVIRONMENTAL MODIFICATION - V	\$ 26,295.00	10/1/2017	6/30/2018	P
HEALTHY FAMILIES CHICAGO	HEALTHY FAMILIES NORTH LAWNSDA	\$ 70,297.00	7/1/2017	6/30/2018	P
HEALTHY FAMILIES CHICAGO	WESTSIDE FAMILY ADVOCACY CTR	\$ 200,000.00	7/1/2017	6/30/2018	P
HEALTHY FAMILIES CHICAGO	ADOPTION LISTING SERVICE	\$ 79,750.00	7/1/2017	10/31/2017	P
THE GUARDIAN CENTER INC	CHILDRENS ADVOCACY CENTER	\$ 118,696.00	7/1/2017	6/30/2018	P
CHICAGO CHILDRENS ADVOCACY CTR	CHILDREN'S ADVOCACY CENTER	\$ 1,213,112.00	7/1/2017	6/30/2018	P
CHICAGO CHILDRENS ADVOCACY CTR	MENTAL HEALTH PROGRAM	\$ 120,000.00	7/1/2017	6/30/2018	P
JEWISH CHILD AND FAMILY SVCS	MAINTAINING ADOPT. CONNECTIONS	\$ 705,864.50	7/1/2017	6/30/2018	P
JEWISH CHILD AND FAMILY SVCS	CHILD PARENT PSYCHOTHERAPY	\$ 199,058.00	7/1/2017	6/30/2018	P
JEWISH CHILD AND FAMILY SVCS	TRAUMA AFFECT REGULATION	\$ 32,400.00	7/1/2017	6/30/2018	P
KALEIDOSCOPE INC	TRANSITION TO ADULT SERVICES	\$ 145,471.27	7/1/2017	6/30/2018	P
KEMMERER VILLAGE	IL INTER AGY ATHLETIC ASSN	\$ 110,000.00	7/1/2017	6/30/2018	P
LAWRENCE HALL	EDUCATION STABILIZATION-DIAG	\$ 40,500.00	7/1/2017	6/30/2018	P
LAWRENCE HALL	SUMMITS AND ETV COMPUTERS	\$ 153,425.00	7/1/2017	6/30/2018	P
LAWRENCE HALL	WORKFORCE DEVELOPMENT	\$ 294,154.00	7/1/2017	6/30/2018	P
UCAN	COOK COUNTY LIFE SKILLS	\$ 130,000.00	7/1/2017	6/30/2018	P
UCAN	VIOLENCE INTERVENTION FOR YOUT	\$ 244,863.00	10/18/2017	6/30/2018	P
YOUNG MENS CHRISTIAN ASSN	NORMAN CASH ASSISTANCE	\$ 120,000.00	9/1/2017	6/30/2018	P
YOUNG MENS CHRISTIAN ASSN	YOUTH IN CRISIS CASH ASSISTANC	\$ 10,000.00	9/1/2017	6/30/2018	P
DUPAGE COUNTY OF	CHILDRENS ADVOCACY CENTER	\$ 64,180.00	7/1/2017	6/30/2018	P
CHILD ADVOCACY CENTER OF	CHILDRENS ADVOCACY CENTER	\$ 67,056.00	7/1/2017	6/30/2018	P
ROCK ISLAND COUNTY CHILDRENS	CHILDRENS ADVOCACY CENTER	\$ 62,900.00	7/1/2017	6/30/2018	P

SEE WHAT WE'RE DOING

Exempt Contracts - DCFS

ORTIZ ROXANA	FOSTER PARENT SUPPT SPECIALIST	\$ 28,100.00	10/10/2017	6/30/2018	P
SOUTHERN BUS & MOBILITY INC	ENVIRONMENTAL MODIFICATION V	\$ 3,116.11	10/1/2017	6/30/2018	P
ADVOCACY NETWORK FOR CHILDREN	CHILDRENS ADVOCACY CENTER	\$ 132,812.00	7/1/2017	6/30/2018	P
ST CLAIR CHILD ADVOCACY CENTER	CHILDRENS ADVOCACY CENTER	\$ 133,900.00	7/1/2017	6/30/2018	P
UCAN	TEEN PARENTING SERVICE NETWORK	\$ 2,950,824.00	7/1/2017	6/30/2018	P
LUTHERAN SOCIAL SERVICES OF IL	ADOPTION PRESERVATION	\$ 524,757.00	7/1/2017	6/30/2018	P
LUTHERAN SOCIAL SERVICES OF IL	INTACT FAMILY RECVRY PRJ COOKS	\$ 777,500.00	7/1/2017	6/30/2018	P
SANGAMON COUNTY OF	CHILDRENS ADVOCACY CENTER	\$ 114,456.00	7/1/2017	6/30/2018	P
CHILDRENS ADVOCACY CENTER	CHILDRENS ADVOCACY CENTER	\$ 115,860.00	7/1/2017	6/30/2018	P
CHILDRENS ADVOCACY CTR OF EAST	CHILDREN'S ADVOCACY CENTER	\$ 72,736.00	7/1/2017	6/30/2018	P
CHILDRENS HOME & AID SOC OF IL	CHA TCF CRISIS NURSERY	\$ 55,328.00	7/1/2017	6/30/2018	P
TYLERS JUSTICE CTR FOR CHILDREN	CHILDRENS ADVOCACY CENTER	\$ 58,064.00	7/1/2017	6/30/2018	P
LA CASA NORTE INC	NORMAN HOUSING ADVOCACY	\$ 250,000.00	7/1/2017	6/30/2018	P
LA CASA NORTE INC	YIC / YIT HOUSING ADVOCACY	\$ 55,000.00	7/1/2017	6/30/2018	P
THE BABY FOLD	ADOPTION PRESERVATION	\$ 1,889,616.00	7/1/2017	6/30/2018	P
FORWARD P C	GENERAL COUNSELING - MEDICAID	\$ 56,703.00	7/1/2017	6/30/2018	P
COUNTY OF WINNEBAGO ILLINOIS	CHILDRENS ADVOCACY CENTER	\$ 145,944.00	7/1/2017	6/30/2018	P
LAKE COUNTY	HEALTH WORKS LEAD AGENCY	\$ 109,985.00	7/1/2017	6/30/2018	P
MARYVILLE ACADEMY	MARYVILLE CRISIS NURSERY	\$ 55,328.00	7/1/2017	6/30/2018	P
FOSTER CARE COALTION GREATER	FC RECRUITMENT & RETENTION	\$ 25,200.00	7/1/2017	6/30/2018	P
BEHAVIORAL SCIENCE INSTITUTE	CSBP COUNSELING	\$ 65,000.40	7/1/2017	6/30/2018	P
FAMILY FOCUS	FAMILY ADVOCACY CENTER	\$ 990,731.00	7/1/2017	6/30/2018	P
PERRY-JACKSON CHILD ADVOCACY	CHILDRENS ADVOCACY CENTER	\$ 80,455.00	7/1/2017	6/30/2018	P
SHINING STAR CHILD ADVOCY CTR	CHILDRENS ADVOCACY CENTERS	\$ 58,064.00	7/1/2017	6/30/2018	P
SANKOFA SAFE CHILD INITIATIVE	SAFE CHILD INITIATIVE	\$ 255,184.00	7/1/2017	6/30/2018	P
FAMILY FOCUS	FCRC CHAMPAIGN	\$ 200,000.00	7/1/2017	6/30/2018	P
CHILDRENS ADVOCACY AND	CHILDRENS ADVOCACY CENTER	\$ 106,316.00	7/1/2017	6/30/2018	P
THE THRESHOLDS	EDUCATION DIAGNOSTIC	\$ 41,076.00	7/1/2017	6/30/2018	P
MYSI CORPORATION	CONTINUITY OF CARE	\$ 90,000.00	7/1/2017	6/30/2018	P
FAMILY COUNSELING CENTER INC	FAMILY ADVOCACY CENTER	\$ 100,000.00	7/1/2017	6/30/2018	P
MIDWEST ADOPTION CENTER	MIDWEST ADOPTION CENTER	\$ 889,829.00	7/1/2017	6/30/2018	P
QUINTANA INC	SIGN LANGUAGE INTERPRETING	\$ 85,000.00	7/1/2017	6/30/2018	P
TWO RIVERS CHILD ADVOCACY CENT	CHILDREN'S ADVOCACY CENTER	\$ 93,200.00	7/1/2017	6/30/2018	P
APRIL HOUSE	CHILDRENS ADVOCACY CENTER	\$ 51,072.00	7/1/2017	6/30/2018	P
A KNOCK AT MIDNIGHT NFP	FAMILY EMPOWERMENT TRACK	\$ 200,000.00	7/1/2017	6/30/2018	P
NEW DIRECTIONS TREATMENT CTR	FAMILY ADVOCACY CENTER	\$ 200,000.00	7/1/2017	6/30/2018	P
SEQUEL SCHOOLS LLC	INSTITUTION RESIDENTIAL CARE	\$ 575,164.00	7/1/2017	6/30/2018	P
MACON COUNTY	HEALTH WORKS LEAD AGENCY	\$ 116,700.00	7/1/2017	6/30/2018	P
CENTER FOR LAW AND SOCIAL WORK	FAMILY MATTERS	\$ 625,000.00	7/1/2017	6/30/2018	P
CENTER FOR LAW AND SOCIAL WORK	ADOPTION LISTING SERVICE	\$ 169,500.00	10/16/2017	6/30/2018	P
COUNTY OF ROCK ISLAND	HEALTHWORKS LEAD AGENCY	\$ 113,010.00	7/1/2017	6/30/2018	P

SEE WHAT WE'RE DOING

Exempt Contracts - DCFS

Contractor Name	Description of the Supply or Service	Total Dollar Amount of the Contract	Contract Begin Date	Contract End Date	Code Exception Utilized
AMY SCHULZ CHILD ADVOCACY CENT	CHILDRENS ADVOCACY CENTER	\$96,281.00	7/1/2017	6/30/2018	P
DEAF COMMUNICATION BY	SIGN LANGUAGE INTERPRETING	\$60,000.00	7/1/2017	6/30/2018	P
MERCER CNTY FAMILY CRISIS CTR	CHILDRENS ADVOCACY CENTERS	\$10,160.00	7/1/2017	6/30/2018	P
NEXUS INC	MEDICAID CCI PERF DD GRLS SVR+	\$839,527.00	11/1/2017	6/30/2018	P
THE WOMENS TREATMENT CENTER	CRISIS NURSERY OF CHICAGO	\$104,000.00	7/1/2017	6/30/2018	P
UCAN	HIGH SCHOOL TO COLLEGE	\$160,142.70	7/1/2017	6/30/2018	P
UCAN	EDUCATIONAL SERVICES	\$40,000.00	7/1/2017	6/30/2018	P
WINNEBAGO COUNTY HEALTH DEPT	HEALTH WORKS LEAD AGENCY	\$219,690.00	7/1/2017	6/30/2018	P

Exempt Contracts - HFS

Contractor Name	Tracking Number	Description	Total Dollar Amount of Contract or Amendment	Contract/Amendment Begin Date	Contract Term Date	Code Exception Utilized
Next Level Health Partners, Inc.	2016-24-002-KA3	FHP/ACA Rate Adjustment	\$ 8,000,000.00	1/3/2018	12/31/2019	Purchase of Care
Next Level Health Partners, Inc.	2016-24-004-KA5	ICP Rate Adjustment	\$ 5,000,000.00	1/3/2018	12/31/2019	Purchase of Care
Cook County	2015-24-001-KA5	2016-2017 Rate Adjustment	\$0.00	12/13/2017	12/31/2019	Purchase of Care
Aetna	2015-24-002-KA9	FHP/ACA Partial term	\$0.00	1/1/2018	12/31/2019	Purchase of Care
Aetna	2015-24-004-KA12	ICP Partial term	\$0.00	1/1/2018	12/31/2019	Purchase of Care
Aetna	2017-24-002-KA1	MLTSS Partial term	\$0.00	1/1/2018	12/31/2019	Purchase of Care
Blue Cross Blue Shield	2015-24-002-KA9	FHP/ACA Partial term	\$0.00	1/1/2018	12/31/2019	Purchase of Care
Blue Cross Blue Shield	2015-24-004-KA11	ICP Partial term	\$0.00	1/1/2018	12/31/2019	Purchase of Care
Blue Cross Blue Shield	2017-24-002-KA1	MLTSS Partial term	\$0.00	1/1/2018	12/31/2019	Purchase of Care
CCAI	2015-24-004-KA12	ICP Partial term	\$0.00	1/1/2018	12/31/2019	Purchase of Care
County Care	2015-24-001-KA6	Partial term	\$0.00	1/1/2018	12/31/2019	Purchase of Care
Family Health Network	2015-24-002-KA9	FHP-ACA Partial term	\$0.00	1/1/2018	12/31/2019	Purchase of Care
Harmony Health Plan	2015-24-002-KA9	FHP/ACA Partial term	\$0.00	1/1/2018	12/31/2019	Purchase of Care
Humana	2015-24-004-KA11	ICP Partial term	\$0.00	1/1/2018	12/31/2019	Purchase of Care
IlliniCare	2015-24-002-KA9	FHP/ACA Partial term	\$0.00	1/1/2018	12/31/2019	Purchase of Care
IlliniCare	2015-24-004-KA12	ICP Partial term	\$0.00	1/1/2018	12/31/2019	Purchase of Care
IlliniCare	2017-24-002-KA1	MLTSS Partial term	\$0.00	1/1/2018	12/31/2019	Purchase of Care
Meridian	2015-24-002-KA9	FHP/ACA Partial term	\$0.00	1/1/2018	12/31/2019	Purchase of Care
Meridian	2015-24-004-KA11	ICP Partial term	\$0.00	1/1/2018	12/31/2019	Purchase of Care
Meridian	2017-24-002-KA1	MLTSS Partial term	\$0.00	1/1/2018	12/31/2019	Purchase of Care
Molina	2015-24-002-KA9	FHP/ACA Partial term	\$0.00	1/1/2018	12/31/2019	Purchase of Care
Molina	2015-24-004-KA11	ICP Partial term	\$0.00	1/1/2018	12/31/2019	Purchase of Care
Next Level Health Partners, Inc.	2016-24-002-KA6	FHP/ACA Partial term	\$0.00	1/1/2018	12/31/2019	Purchase of Care
Next Level Health Partners, Inc.	2016-24-004-KA8	ICP Partial term	\$0.00	1/1/2018	12/31/2019	Purchase of Care
Blue Cross Blue Shield	2018-24-101-KA1	2018 Rate adjustment	\$0.00	1/1/2018	12/31/2021	Purchase of Care
Next Level Health Partners, Inc.	2018-24-801-KA1	2018 Rate adjustment	\$0.00	1/1/2018	12/31/2021	Purchase of Care
Harmony Health Plan	2018-24-301-KA1	2018 Rate adjustment	\$0.00	1/1/2018	12/31/2021	Purchase of Care

SEE WHAT WE'RE DOING

Exempt Contracts - ISBE

Contractor Name	Description of the Supply or Service	Total Dollar Amount of the Contract	Contract Begin Date	Contract End Date
Carol McElvain	Personal Service Contract to assist ISBE with reviewing and monitoring 21st Century Learning Center grant process.	\$55,000	11/13/17	6/30/18
Nancy Krent	Contractor will perform services necessary to prepare for anticipated litigation, enforcement actions or investigations.	\$ 75,000.00	12/21/17	6/30/18
Gina Fulton	Contract Employee shall provide quality programmatic monitoring and assurance for the review, amendment, and approval process of the Title I District Plan and ESSA.	\$40,000.00	10/11/2017	6/30/2018
Deb Foust	Contract Employee shall provide quality programmatic monitoring and assurance for the review, amendment, and approval process of the Title I District Plan and ESSA.	\$40,000.00	10/11/2017	1/31/2018
Beth Grant	Contract Employee shall provide quality programmatic monitoring and assurance for the review, amendment, and approval process of the Title I District Plan and ESSA.	\$40,000.00	10/11/2017	6/30/2018
Jean Korder	Contract Employee shall assist the ISBE Ed360 Outreach Team with the preparation of the Train-the-Trainer Toolkit and development of professional learning content related to Ed360 instructional support and assessment literacy, and any other tasks as requested by ISBE.	\$10,000.00	10/19/2017	6/30/2018
Mary McClelland	Personal service contract to provide support to the ISBE Communications Division.	\$45,000.00	11/13/2017	6/30/2018
Gavin Doughty	Personal service contract to provide project management support to ISBE.	\$ 97,500.00	7/19/17	6/30/18
Donna Nylander	Contract Employee providing services as Office of Early Childhood Development Pyramid Model Consultant	\$ 77,916.00	9/28/17	12/31/18

SEE WHAT WE'RE DOING

Report of Sole Source Procurements

Introduction

To the general public, the use of the sole source procurement method is a sensitive and often misunderstood means of awarding a State contract. After all, sole source procurements are non-competitive and sometimes characterized derogatorily as “no-bid” contracts. This may lead to the suspicion that the State improperly selected the awarded vendor by excluding competition. This begs the questions: When can sole source procurements be conducted? How does the Chief Procurement Officer for General Services (CPO) ensure that this procurement method is used appropriately?

Section 20-25 of the Illinois Procurement Code (30 ILCS 500/20-25) allows contracts to be awarded without using a competitive method of source selection when there is only one economically feasible source for an item. While the Procurement Code makes procurements with competition the preferred method of awarding contracts, it recognizes that sole source procurements are appropriate when there is only one known source or only one single supplier that can fulfill the State’s requirements. For example, a sole source is appropriate when procuring public utilities or where the item is proprietary and available only from the manufacturer.



Diana Siegrist and Dianne Richman advising vendors

However, because sole source is an exception to the preferred practice of competitive solicitation using Invitation for Bids or Requests for Proposals, the CPO requires State agencies to follow strict procedures to ensure the appropriateness and necessity of the sole source procurement method. These procedures are designed to thoroughly vet the State agency’s request that the sole source method is appropriate under the circumstances.

Justifications for Using a Sole Source Procurement

No Substitutions Available

Lack of Competition

Specific Characteristics Limit to One Supplier

Supplier’s Unique Capability

Proprietary Technology

Copyrighted

Patented

Radio or TV Broadcast Rights

Time is of the Essence and only One Supplier can Meet Needs within Timeframe

Grant Requires Contract with Designated Supplier

SEE WHAT WE'RE DOING

Report of Sole Source Procurements cont.

What the Numbers Mean

When evaluating the numbers associated with sole source procurements, caution should be used before drawing conclusions that some numbers are good while others are bad. In other words, if a State agency has a need to which there is only one legitimate supplier, then that sole source contract is appropriate whether the value of it is \$200 thousand or \$2 million.

State agencies under the jurisdiction of the Chief Procurement Officer for General Services (CPO) conduct thousands of procurements each year valued at approximately \$7 billion. In Fiscal Year 2018, the CPO authorized State agencies to award 103 contracts by the sole source procurement method. This is a 37.2% decrease from Fiscal Year 2017 and a 57.4% decrease from Fiscal Year 2016. It's worth noting that the number of sole source awards from Fiscal Years 2013 through 2015 was 277, 210, and 235 respectively.

	FY18	FY17	FY16
Agencies Awarding Sole Source Contracts	29	29	31
Dollar Value of Sole Source Contracts	\$250,594,890	\$196,160,269	\$290,854,729
Sole Source Contracts Approved	103	164	242
Average Dollar Value of Sole Source Contracts	\$2,432,960.10	\$1,188,850	\$1,201,879
Number of Sole Source Contracts Denied	0	0	0

However, while the number of sole source awards decreased, the value of the 103 contracts is 27.8% greater than the previous fiscal year.

The largest award of \$67.5 million (26.9% of the total award value) was made by the Department of Healthcare and Family Services (HFS) to Deloitte Consulting to continue implementation of the State's Integrated Eligibility System (IES). IES is an integrated system that replaces old computer systems and enables Illinois residents to apply for and manage their Medicaid benefits, Supplemental Food and Nutrition Program benefits, and cash assistance.

At the request of the Office of the Illinois Comptroller, the CPO held a public hearing to evaluate HFS' justification for awarding the sole source. Comments were received by HFS, the Comptroller's Office, and the Procurement Policy Board.

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Report of Sole Source Procurements cont.

After receiving testimony and conducting thorough analysis, the hearing officer determined the justification to be sufficient and recommended that the CPO-GS approve the award.

The five largest of the 103 sole source awards total \$158.1 million and constitute 63.1% of the \$250.6 million total award value. It's no coincidence that four of the five awards were for services related to Information Technology, an industry that's built on innovation, proprietary information, and customization.

- 1) Healthcare and Family Services award of \$67,531,687 to Deloitte Consulting
- 2) Toll Highway Authority award of \$32,000,000 to Vantiv LLC
- 3) Toll Highway Authority award of \$24,500,000 to Electronic Transaction Consultants Corporation
- 4) State Board of Education award of \$19,618,500 to New Meridian Corp.
- 5) Revenue award of \$14,500,00 to Fast Enterprises LLC

Ellen Daley is the Chief Procurement Officer for General Services. CPO Daley is also the State of Illinois' representative to the National Association of State Procurement Officials (NASPO). NASPO facilitates active participation, access, and benchmarking with all 50 states' procurement officials and their policies. In 2014, NASPO studied (<http://www.naspo.org/solesourceprocurement/index.html>) 41 states' practices regarding sole source procurements. Survey highlights and Illinois' comparative practice follows.

- Sole source procurements are not permitted without justifications in most states. The CPO-GS requires extensive justification and public hearing.
- Criteria to allow sole sources procurement are established in statute for most states. The Illinois Procurement Code and CPO-GS' rules and policies establish criteria.
- When processing a sole source procurement, 50 percent of respondents require that some form of public notification (i.e. "intent to sole source") be published. The CPO-GS requires publication of an intent to sole source, and an award notice.
- Only 15 responding jurisdictions limit the length of a sole source procurement contract. CPO-GS limits sole source contract terms to one year without further justification.
- Twenty-six responding state central procurement offices maintain a record listing all sole source contracts. Only five of those who maintain records of sole source contracts submit a copy of this record to their legislature. The CPO-GS tracks all sole source procurements and produce and distribute an annual report of sole sources.
- Final approval for sole source procurement requests in most states resides with the Chief Procurement Official. The CPO-GS provides final approval in Illinois.

When only one responsible and economically feasible source for a supply or service exists, and no other supply or service will satisfy the State's requirements, a sole source procurement is used.

SEE WHAT WE'RE DOING

Sole Source Contracts by Agency

Agency	Dollar Value Con- tracts FY18	# Contracts FY18	Dollar Value Contracts FY17	# Contracts FY17
AGING	\$258,923	1	\$240,000	1
AGRICULTURE	\$187,831	3	\$2,595,611	19
ABRAHAM LINCOLN LIB AND MUS	\$492,500	1	N/A	N/A
CAPITAL DEVELOPMENT BOARD	\$524,630	1	N/A	N/A
CENTRAL MGMT SERVICES	\$7,988,656	6	\$43,616,529	9
CHILDREN AND FAMILY SERVICES	\$4,853,485	2	\$7,805,630	10
COMMERCE AND ECONOMIC OPP	\$325,306	1	\$953,363	6
CORRECTIONS	\$195,800	1	\$84,500	1
CPO GENERAL SERVICES	\$574,996	2	\$0	0
CRIMINAL JUSTICE INFO AUTHORITY	\$543,000	3	\$690,000	5
EMERGENCY MGMT AGENCY	\$450,000	2	\$600,000	4
EMPLOYMENT SECURITY	\$0	0	\$377,187	4
ENVIRONMENTAL PROT AGENCY	\$0	1	\$150,000	1
FINANCE AUTHORITY	\$165,000	1	\$320,000	2
FINANCIAL AND PROF REGULATION	\$3,300,000	1	\$6,611,058	5
HEALTHCARE & FAMILY SERVICES	\$75,871,277	7	\$2,311,217	3
HISTORIC PRESERV AGENCY	\$0	0	\$0	0
HOUSING DEV AUTHORITY	\$151,350	1	\$819,754	5
HUMAN SERVICES	\$1,545,000	5	\$3,266,929	5
INSURANCE	\$0	1	\$4,000,000	11
JUVENILE JUSTICE	\$0	0	\$0	0
LOTTERY	\$4,000,000	2	\$0	0
MATH AND SCIENCE ACADEMY	\$0	0	\$58,569	1
MILITARY AFFAIRS	\$0	0	\$0	0
NATURAL RESOURCES	\$5,500,000	1	\$5,716,200	4
PRISONER REVIEW BOARD	\$210,000	1	N/A	N/A
PUBLIC HEALTH	\$2,199,473	10	\$2,547,123	9
REVENUE	\$14,500,000	1	\$1,290,998	3
STATE BOARD OF EDUCATION	\$25,806,700	8	\$3,940,800	5
STATE FIRE MARSHALL	\$0	0	\$300,000	1
STATE POLICE	\$409,598	2	\$7,651,694	12
STUDENT ASSISTANCE COMMISSION	\$0	0	\$0	0
TOLL HIGHWAY AUTHORITY	\$61,202,513	6	\$53,603,059	7
TRANSPORT (NON-CONSTRUCTION)	\$2,295,185	4	\$2,521,357	6
VETERAN'S AFFAIRS	\$0	0	\$330,000	2
WORKER'S COMP COMM	\$609,700	2	\$195,000	1
INNOVATION AND TECHNOLOGY	\$36,433,968	34	43563690	22

SEE WHAT WE'RE DOING

Report of Sole Source Procurements cont.

Regulating the Process - How We Do It

Prior to award of the 103 sole source contracts, the Chief Procurement Officer for General Services (CPO) ensured that each received the highest level of scrutiny and was justified as either being available only from a single supplier, or only one supplier is deemed economically feasible. All requests to use the sole source procurement method must follow procedures prescribed in law and by the CPO. These procedures not only ensure the openness and legitimacy of sole source awards, but frequently lead to a competitive procurement instead or a reduction of the request to only the pieces that justify being sole sourced.



SPO Amy Adams and Procurement Systems Specialist Shanaya Painter

1. The State agency identifies a need and researches options to fulfill the need.
2. The State agency believes the need qualifies as a sole source and submits a Sole Source Justification Form to their State Purchasing Officer (SPO).
3. The SPO discusses the request and agrees or disagrees with the State agency's request. If the SPO disagrees with justification, then they work with the State agency on procurement alternatives.

The CPO discourages sole source contracts lasting longer than one year. This policy forces State agencies to review their own needs and the marketplace frequently. The premise is that the marketplace is dynamic, and ever-changing technologies and vendors present an opportunity for the State to conduct a competitive procurement.

4. If the SPO agrees with the justification, then the SPO publishes for at least 14 days to the Procurement Bulletin in BidBuy that the State agency intends to make a sole source award.
5. The publication of the intent to award the sole source includes the date and time for a public hearing for anyone to listen to, question, and challenge the reasons justifying the sole source. The Procurement Policy Board also receives this notice.
6. If no one requests that the public hearing be held, then the CPO cancels the hearing date and permits the State agency to make the award.
7. If a public hearing is held, the hearing officer provides minutes of the hearing and a written recommendation to the CPO to proceed or not proceed to award. The CPO then decides to allow the sole source to proceed or not proceed.
8. The SPO publishes the CPO's decision to award or not award the sole source to the Procurement Bulletin in BidBuy.

SEE WHAT WE'RE DOING

Report of Sole Source Procurements cont.

Public Hearings

In Fiscal Year 2018, SPOs published 124 intents to award sole sources (Step 5 above). Of the 124 opportunities to request a public hearing, only two hearings were requested. After both hearings, the hearing officer recommended to the CPO-GS that both procurements proceed to award. Several of the 124 published sole sources had issues and had to be re-posted or were cancelled.

Regulating the Process - Making An Impact

The Chief Procurement Office for General Services and the State agencies it regulates operate ethically, transparently, and fairly. By working collaboratively and following procurement procedures, this report presents the 103 sole source awards in Fiscal Year 2018. This number would have been greater without the collaboration and regulation in place. Here are a few examples where a procurement did not proceed as a sole source.

- The Department of Corrections presented justification to sole source electronic medical records from Cerner Health Systems. The value of the sole source was \$22.8 million. The State Purchasing Officer (SPO) agreed with the reasons for the sole source. But, by the time the proposed IT system received approval from the Department of Innovation and Technology per protocol, the facts supporting the sole source had changed. The SPO now requires a competitive solicitation.
- The Department of Human Services requested a \$250,000 sole source to obtain software licenses. The State Purchasing Officer denied the request because other vendors in the marketplace are able to sell the software.
- The Toll Highway Authority (THA) sought a \$247,130 sole economically feasible source procurement with Kronos to replace their employee timekeeping system. The State Purchasing Officer denied the sole source request as she had instructed THA the previous year to conduct a competitive solicitation since the marketplace contains many vendors offering solutions.
- The Department of Public Health (DPH) requested a \$243,750 sole source for IT consulting on an as need basis for DPH's HIV/AIDS Enterprise Development. The vendor is expected to address system issues due to changes in federal or State program requirements. However, DPH could not identify any specific consulting need at the time of the request. Because DPH is close to publishing a competitive RFP for the same consulting services, the SPO denied the sole source for blanket approval for unspecified changes to the current system.

GOING BEYOND REGULATION

Transformation #2 - Empowering Vendors to Participate in Procurement

If quality, service, and delivery are nearly the same, should a State agency buy from an out-of-state vendor that is \$5 less expensive than the Illinois company paying Illinois taxes, hiring Illinois citizens, and contributing to their community?

It is a long-standing practice for state governments to use public procurement to promote social and economic policies. In fact, Article 45 of the Illinois Procurement Code is titled “Preferences.” Committed to driving up participation from small businesses in State procurement, the Chief Procurement Officer for General Services (CPO) has taken important steps to **increase the number of contracts available** to small businesses and **make procurement processes more understandable**.

The question most asked by vendors, large and small, is “why do I have to go to so many places in search of procurement personnel and answers?”

On May 17, 2018, the Chief Procurement Office for General Services partnered with the Department of Central Management Services (CMS) and Business Enterprise Program to hold the Procurement Fair and Vendor Learning Event. The conference connected 300 vendors with personnel from more than 30 State agencies in one location. Vendors attended eight workshops covering a variety of subjects, learned about State procurement programs, interacted with the chief procurement officers, and networked with prime contractors and subcontractors.

The event’s success will be the platform for an annual vendor conference.



THURSDAY, MAY 17, 2018

EVENT LOCATION

State House Inn
101 East Adams Street
Springfield, IL 62706

EVENT REGISTRATION

The event is **FREE**, but registration is required.

Register at:
<https://bit.ly/2HpGDM1>

PROCUREMENT FAIR AND VENDOR LEARNING EVENT

EVENT AGENDA

9AM	Registration and Information Desk Opens (remains open until 2PM) Ballroom Lobby
10AM – 3PM	Meet State Agency Representatives: Agency Information Tables Grand Ballroom
10AM – 10:50AM	BEP Certification Workshop Upstairs Lounge
10AM – 10:50AM	IL Procurement Gateway – Getting it Right the First Time Downstairs Lounge
11AM – 11:55AM	Financial Disclosures and Conflicts of Interest Upstairs Lounge
11AM – 11:50AM	Sourcing 101 – How CMS Procures Downstairs Gallery
12PM	Governor Bruce Rauner – Welcome Grand Ballroom
12:30PM	Prime and Subcontractor Networking Ballroom Lobby
1PM – 1:55PM	Question and Answer with the Chief Procurement Officers Grand Ballroom
2PM – 2:50PM	Access to Capital Upstairs Lounge
2PM - 2:50PM	BidBuy - the State's new e-Procurement System Downstairs Gallery

GOING BEYOND REGULATION

<p>In Fiscal Year 2018, all State agencies, boards and commissions began using BidBuy.</p>	<p>Throughout Fiscal Year 2018, staff from the CPO-GS provided extensive training to agency personnel and vendors on the use of BidBuy. BidBuy is e-procurement software used by State agencies to process all major steps of every procurement, including publication of the solicitations and award. Vendors use BidBuy to access the State’s information about procurement opportunities and in some cases to submit their bids completely online. While BidBuy is co-owned by the CPO-GS and CMS, the CPO-GS’ Procurement Systems Group configured the processes to comply with statute, trained State personnel in all agencies, and provided Help Desk support for end users.</p>
<p>BidBuy consolidates the information for more than 20,000 annual procurement actions.</p>	<p>Successful implementation of this enterprise-wide software system has required tremendous effort, long hours, and an unwavering perseverance. The benefits of consolidating into BidBuy the functions of three aging procurement systems reflects the belief and values that the CPO-GS’s role is to not only serve as a procurement regulator and overseer, but as a catalyst of positive and systemic change.</p>
<p>Only small businesses based in Illinois may participate in the Small Business Set-Aside Program (SBSP)</p>	<p>Once the small business owner knows how to participate in State procurement, they want the opportunity to win a contract. To increase those opportunities, the CPO supported the legislation raising the small purchase maximum to \$100,000. The CPO has set-aside contracts below the small purchase maximum for only small businesses. Public Act 100-43, which raised the maximum, went into effect on 8/9/2017 and had a significant affect on small business contracting.</p>
<p>A set-aside simply limits the pool of vendors eligible to compete for contracts, but still promotes competition</p>	<p>Section 45-90 of the Procurement Code establishes a goal that not less than 10% of the total dollar amount of State contracts be awarded as a contract or subcontract to small businesses. Additionally, Section 45-45 permits each chief procurement officer to designate contracts as set-aside for award to small businesses in Illinois. The CPO uses small business set-asides as one tool to further State progress towards the 10% goal.</p>
<p>1,600 Illinois businesses are registered in the SBSP. 1 in 2 receive a state contract.</p>	<p>There is a distinction between a contract with a small business that was or was not purposely set-aside at the start of the procurement. A contract that was intentionally set-aside limits competition from the outset to only small businesses. A contract with a small business that was not set-aside means the small business won the contract in open competition against potentially large businesses and non-Illinois companies.</p>
	<p>The importance of using set-asides shows up in this statistic:</p> <p>84.1% of payments by State agencies to small businesses resulted from set-aside contracts.</p>

GOING BEYOND REGULATION

Participation in State procurement doesn't only occur for businesses that bid and receive contracts. While the CPO-GS has historically only reported on the impact of prime contracts, many small business owners told the CPO that they do not want to be, or cannot be, the holder of the State contract. Many State contracts are simply too large and too complicated for some small businesses to pursue as prime contractors... but involve services ideal for subcontracting to small businesses.

Many Illinois small businesses currently serve as **subcontractors** on State contracts. Just like the prime contractor, these subcontractors are invested in revenue from the State contract to hire employees, cover operating expenses, and make a profit. For these reasons, and because it presents a more accurate picture of the impact State contracts have on Illinois small businesses, the CPO proposed and supported the counting of small business subcontracts towards the 10% small business goal in Section 45-90 of the Procurement Code. In Fiscal Year 2019, the CPO will implement an online self-reporting tool to count subcontracts.



State Purchasing Officer Dave Littrell discusses the Small Business Set-Aside Program with USMCA

In November 2017, the CPO-GS began working with the Illinois Stewardship Alliance (ISA) and the Illinois Environmental Council (IEC) to **explore strategies** that make State agencies purchase more food and food products from local farms. The Local Food, Farms, and Jobs Act (30 ILCS 595/1) establishes the goal that 20% of all food and food products purchased by State agencies and State-owned facilities purchase are from local farms or are local food products. The Act is intended to facilitate the growth of an Illinois-based local farm and food product economy, promote access to fresh foods, and ensure a readily available supply of safe food in an emergency event. The Act went into effect in 2009, but there has been little progress.

The group is considering amendments to the Act that add definitions and clarifications making the Act easier to implement. Additionally, the CPO-GS is evaluating options to create small business set-asides for fresh fruits and vegetables, and Illinois food products.

This collaboration between the CPO-GS, ISA, and IEC is a good example of how the CPO is using procurement as a tool for economic development and local job creation.



Procurement Specialist Andrew Shackelford instructs vendors on the IL Procurement Gateway

Fiscal Year 2018 - 47 State agencies reporting

- Total spend State agencies reporting = \$10,508,799,968
- Total spend with Illinois small businesses = \$305,076,245
- Total spend with Illinois small businesses pursued as a set-aside contract = \$256,685,760
- Total spend with Illinois small businesses registered in the Business Enterprise Program = \$47,562,475
 - ⇒ Minority Business Enterprise = \$18,761,065
 - ⇒ Person with Disability Business Enterprise = \$671,069
 - ⇒ Women Business Enterprise \$27,051,377
 - ⇒ Women Minority Business Enterprise = \$1,078,964
- Total spend with Illinois small businesses registered in the Veterans Business Program = \$1,131,788

“Small businesses” are independently owned and operated and are not dominant in their field of operation. They must be an Illinois business and meet gross sales requirements. 30 ILCS 45-45

- * Wholesale \$13,000,000 or less
- * Construction \$14,000,000 or less
- * Retail or Service \$8,000,000 or less
- * Manufacturing 250 employees or fewer

GOING BEYOND REGULATION

Agency	Fiscal Year	Total Agency Spend	All Small Business Spend	Set-Aside Spend	Small Spend as % of All
ALPLM	FY18	\$ 3,608,819	\$ 36,182	\$ 10,000	1.0%
AGING	FY17	\$ 1,591,704	\$ 80,994	\$ 80,994	5.1%
AGING	FY18	\$ 766,821	\$ 104,380	\$ 104,380	13.6%
AGRICULTURE	FY17	\$ 8,401,496	\$ 950,042	\$ 676,177	11.3%
AGRICULTURE	FY18	\$ 7,551,767	\$ 1,495,507	\$ 1,495,507	19.8%
ARTS COUNCIL	FY17	\$ 103,189	\$ 18,950	\$ 18,951	18.4%
ARTS COUNCIL	FY18	\$ 145,179	\$ 81,171	\$ 38,636	55.9%
BOARD OF HIGHER EDUCATION	FY17	\$ 1,069,693	\$ 199,304	\$ 199,694	18.6%
BOARD OF HIGHER EDUCATION	FY18	\$ 710,383	\$ 246,205	\$ 246,205	34.7%
CENTRAL MANAGEMENT SERVICES	FY17	\$ 2,418,751,568	\$ 15,189,930	\$ 15,189,930	0.6%
CENTRAL MANAGEMENT SERVICES	FY18	\$ 6,366,371,058	\$ 15,144,606	\$ 14,155,825	0.2%
CHILDREN AND FAMILY SERVICES	FY17	\$ 16,567,595	\$ 3,765,126	\$ 3,765,126	22.7%
CHILDREN AND FAMILY SERVICES	FY18	\$ 26,864,153	\$ 4,146,021	\$ 4,146,021	15.4%
CIVIL SERVICE COMMISSION	FY17	\$ 2,791	\$ 59	\$ 60	2.1%
CIVIL SERVICE COMMISSION	FY18	\$ 19,170	\$ 4,836	\$ 4,836	25.2%
COMMERCE AND ECON OPPNTY	FY17	\$ 42,580,453	\$ 470,915	\$ 427,840	1.1%
COMMERCE AND ECON OPPNTY	FY18	\$ 20,803,558	\$ 753,876	\$ 714,606	3.6%
COMMERCE COMMISSION	FY17	\$ 939,457	\$ 233,891	\$ 179,402	24.9%
COMMERCE COMMISSION	FY18	\$ 724,468	\$ 192,868	\$ 143,317	26.6%
COMMUNITY COLLEGE BOARD	FY17	\$ 874,519	\$ 24,399	\$ -	2.8%
COMMUNITY COLLEGE BOARD	FY18	\$ 418,893	\$ 20,689	\$ -	4.9%
CORRECTIONS	FY17	\$ 232,118,235	\$ 6,452,472	\$ 1,832,586	2.8%
CORRECTIONS	FY18	\$ 597,559,814	\$ 84,898,624	\$ 74,710,218	14.2%
CNCL DEVELOPMENTAL DISABILITIES	FY17	\$ 94,297	\$ 13,456	\$ -	14.3%
CNCL DEVELOPMENTAL DISABILITIES	FY18	***	***	***	
CRIMINAL JUSTICE INFO AUTH	FY17	\$ 1,035,755	\$ 467,337	\$ 30,237	45.1%
CRIMINAL JUSTICE INFO AUTH	FY18	\$ 822,278	\$ 441,143	\$ 10,649	53.6%
DEAF & HARD OF HEARING COMM	FY17	\$ 70,402	\$ 8,238	\$ 8,238	11.7%
DEAF & HARD OF HEARING COMM	FY18	***	***	***	
EDUCATIONAL LABOR RELATIONS BD	FY17	\$ 74,411	\$ 798	\$ 798	1.1%
EDUCATIONAL LABOR RELATIONS BD	FY18	\$ 74,621	\$ 3,270	\$ -	4.4%
EMERGENCY MGMT AGENCY	FY17	\$ 3,232,994	\$ 411,394	\$ 375,000	12.7%
EMERGENCY MGMT AGENCY	FY18	\$ 3,405,939	\$ 377,543	\$ 300,000	11.1%
EMPLOYMENT SECURITY	FY17	\$ 16,065,907	\$ 2,560,682	\$ 584,909	15.9%
EMPLOYMENT SECURITY	FY18	\$ 10,907,114	\$ 3,347,130	\$ 3,260,828	30.7%
ENVIRONMENTAL PROTECT AGENCY	FY17	\$ 25,474,833	\$ 2,141,132	\$ 2,141,132	8.4%
ENVIRONMENTAL PROTECT AGENCY	FY18	\$ 22,357,249	\$ 5,710,110	\$ 5,503,331	25.5%

GOING BEYOND REGULATION

Agency	Fiscal Year	Total Agency Spend	All Small Business Spend	Set-Aside Spend	Small Spend as % of All
EXECUTIVE ETHICS COMMISSION	FY17	\$ 109,919	\$ 1,452	\$ 1,453	1.32%
EXECUTIVE ETHICS COMMISSION	FY18	\$ 447,590	\$ 4,699	\$ 2,795	1.0%
FINANCE AUTHORITY	FY17	N/A	N/A	N/A	N/A
FINANCE AUTHORITY	FY18	N/A	N/A	N/A	N/A
FINANCIAL AND PROF REG	FY17	\$ 5,932,130	\$ 409,953	\$ 323,146	6.9%
FINANCIAL AND PROF REG	FY18	***	***	***	
GAMING BOARD	FY17	\$ 546,544	\$ 148,958	\$ 119,167	27.3%
GAMING BOARD	FY18	***	***	***	
GUARDIAN & ADVOCACY COMM	FY17	\$ 254,935	\$ 7,154	\$ 3,521	2.8%
GUARDIAN & ADVOCACY COMM	FY18	\$ 162,055	\$ 8,331	\$ -	5.1%
HEALTHCARE & FAMILY SERVICES	FY17	\$ 201,610,737	\$ 1,346,352	\$ 1,346,352	0.7%
HEALTHCARE & FAMILY SERVICES	FY18	\$ 220,780,147	\$ 1,482,019	\$ 1,369,237	0.7%
HISTORIC PRESERVATION AGENCY	FY17	\$ 3,483,314	\$ 349,310	\$ -	10.0%
HISTORIC PRESERVATION AGENCY	FY18	N/A	N/A	N/A	N/A
HUMAN RIGHTS	FY17	\$ 156,774	\$ 300	\$ -	0.2%
HUMAN RIGHTS	FY18	\$ 191,877	\$ 16,711	\$ -	8.7%
HUMAN RIGHTS COMMISSION	FY17	\$ 68,677	\$ 31,875	\$ -	46.4%
HUMAN RIGHTS COMMISSION	FY18	\$ 266,328	\$ 26,587	\$ -	10.0%
HOUSING DEVELOPMENT AUTH	FY17	\$ -	\$ -	\$ 412,287	0.0%
HOUSING DEVELOPMENT AUTH	FY18	\$ 6,465,395	\$ 308,944	\$ 308,944	4.8%
HUMAN SERVICES	FY17	\$ 158,756,622	\$ 14,233,810	\$ 14,233,810	9.0%
HUMAN SERVICES	FY18	\$ 100,868,959	\$ 15,869,977	\$ 12,922,307	15.7%
INNOVATION AND TECHNOLOGY	FY17	N/A	N/A	N/A	N/A
INNOVATION AND TECHNOLOGY	FY18	\$ 121,169,134	\$ 14,398,118	\$ 1,024,796	11.9%
INSURANCE	FY17	\$ 6,582,987	\$ 469,354	\$ 469,354	7.1%
INSURANCE	FY18	\$ 2,331,673	\$ 496,894	\$ 441,312	21.3%
JUVENILE JUSTICE	FY17	\$ 13,475,784	\$ 551,974	\$ 228,544	4.1%
JUVENILE JUSTICE	FY18	\$ 6,835,983	\$ 4,180,047	\$ 3,521,581	61.1%
LABOR	FY17	\$ 261,387	\$ 8,515	\$ 80,994	3.26%
LABOR	FY18	\$ 1,530,600	\$ 85,000	\$ 85,000	5.6%
LABOR RELATIONS BOARD	FY17	\$ 39,722	\$ 13,524	\$ -	34.05%
LABOR RELATIONS BOARD	FY18	\$ 26,103	\$ 7,208	\$ -	27.6%
LAW ENFRMNT TRNG STNDS BD	FY17	\$ 172,378	\$ 15,606	\$ -	9.05%
LAW ENFRMNT TRNG STNDS BD	FY18	\$ 23,524	\$ 782	\$ -	3.3%
LOTTERY	FY17	\$ 2,010,540	\$ 194,021	\$ 194,021	9.65%
LOTTERY	FY18	\$ 2,691,566	\$ 208,707	\$ -	7.8%
MILITARY AFFAIRS	FY16	\$ 8,025,008	\$ 1,051,584	\$ 2,164,538	13.10%
MILITARY AFFAIRS	FY18	\$ 15,254,702	\$ 3,928,018	\$ 2,557,212	25.7%

GOING BEYOND REGULATION

Agency	Fiscal Year	Total Agency Spend	All Small Business Spend	Set-Aside Spend	Small Spend as % of All
NATURAL RESOURCES	FY17	\$ 34,777,511	\$ 4,971,280	\$ 2,287,126	14.29%
NATURAL RESOURCES	FY18	\$ 23,902,651	\$ 5,590,293	\$ 2,518,181	23.4%
OEIG	FY17	\$ 85,671	\$ 1,200	\$ -	1.4%
OEIG	FY18	\$ 490,448	\$ -	\$ -	0.0%
OFC THE STATE FIRE MARSHAL	FY17	\$ 1,643,036	\$ 775,258	\$ -	47.2%
OFC THE STATE FIRE MARSHAL	FY18	***	***	***	
PRISONER REVIEW BOARD	FY17	\$ 166,878	\$ 56,749	\$ 35,282	34.0%
PRISONER REVIEW BOARD	FY18	\$ 165,546	\$ 100,262	\$ 52,309	60.6%
PROPERTY TAX APPEAL BOARD	FY17	\$ 125,046	\$ 1,253	\$ -	1.0%
PROPERTY TAX APPEAL BOARD	FY18	***	***	***	
ILLINOIS POWER AUTHORITY	FY17	\$ 996,837	\$ -	\$ -	0.0%
ILLINOIS POWER AUTHORITY	FY18	\$ 1,425,346	\$ -	\$ -	
PUBLIC HEALTH	FY17	\$ 73,656,167	\$ 760,081	\$ 760,081	1.0%
PUBLIC HEALTH	FY18	\$ 85,892,495	\$ 843,319	\$ 843,319	1.0%
RACING BOARD	FY17	\$ 76,157	\$ 9,609	\$ -	12.6%
RACING BOARD	FY18	***	***	***	
REVENUE	FY17	\$ 12,605,630	\$ 797,720	\$ 784,242	6.3%
REVENUE	FY18	\$ 8,144,787	\$ 1,102,667	\$ 1,102,667	13.5%
STATE BOARD OF EDUCATION	FY17	\$ 88,824,440	\$ 7,681,987	\$ 7,681,988	8.7%
STATE BOARD OF EDUCATION	FY18	\$ 73,054,678	\$ 7,723,071	\$ 7,340,217	10.6%
STATE BOARD OF ELECTIONS	FY17	N/A	N/A		N/A
STATE BOARD OF ELECTIONS	FY18	\$ 2,443,200	\$ 415,800	\$ 350,200	17.0%
STATE POLICE	FY17	\$ 53,796,265	\$ 3,579,825	\$ 3,107,574	6.7%
STATE POLICE	FY18	\$ 66,821,393	\$ 4,271,393	\$ 3,210,071	6.4%
STATE POLICE MERIT BOARD	FY17	\$ 412,815	\$ 102,059	\$ -	24.7%
STATE POLICE MERIT BOARD	FY18	\$ 345,888	\$ 98,317	\$ -	28.4%
STATE UNIVERSITIES CIVIL SVC	FY17	\$ 357,853	\$ 20,772	\$ 20,772	5.8%
STATE UNIVERSITIES CIVIL SVC	FY18	\$ 143,746	\$ 38,061	\$ 38,061	26.5%
IL STUDENT ASSIST COMM	FY17	\$ 13,728,476	\$ 1,001,348	\$ 1,004	7.3%
IL STUDENT ASSIST COMM	FY18	\$ 11,144,819	\$ 1,335,435	\$ 1,335,435	12.0%
TOLL HIGHWAY AUTHORITY	FY17	\$ 1,088,356,970	\$ 18,811,543	\$ -	1.7%
TOLL HIGHWAY AUTHORITY	FY18	\$ 785,328,262	\$ 20,587,481	\$ 16,154,121	2.6%
TRANSPORTATION	FY17	\$ 2,305,003,942	\$ 86,171,070	\$ 80,139,095	3.7%
TRANSPORTATION	FY18	\$ 1,889,417,333	\$ 96,473,027	\$ 90,578,774	5.1%
VETERANS AFFAIRS	FY18	\$ 17,141,483	\$ 8,437,338	\$ 6,073,962	49.2%
WORKERS COMP COMM	FY18	\$ 1,228,563	\$ 38,278	\$ 13,695	3.1%

LEVERAGING OPPORTUNITY

Transformation #3 - Creating Contract Opportunities for State and Local Government

With the issuance of CPO Notice 2018.04 on December 15, 2017, the Chief Procurement Officer for General Services (CPO) introduced her new joint and cooperative purchasing program branded as the Unified Procurement Program (UPP).

With fewer personnel and smaller budgets, State agencies seek more efficient use of staff time and greater value from each dollar spent. UPP is a comprehensive joint and cooperative purchasing program that was created to deliver lower cost and higher value contracts.

With joint and cooperative purchasing, Illinois collaborates with other states and government entities to combine their purchasing needs and use procurement and subject matter experts to procure best-in-class contracts. **Fewer state resources** are used to procure joint and cooperative contracts and they usually result in **better pricing and terms** due to leveraged buying power.

Through UPP, the CPO will make more cooperative and consortium contracts available than are currently available to State agencies, local units of government, and qualified not-for-profit agencies advancing her goal “to achieve the best goods and services in the marketplace at the best price in a timely, efficient and legal manner.”

In Fiscal Year 2018, the CPO authorized the following three joint purchase contracts procured via the sole economically feasible source procurement method:

Agency	Description	Vendor	BidBuy Reference
DoIT	Radio maintenance, installation, repair	Motorola Solutions, Inc.	P-318
DoIT	GIS software, hardware, training	Environmental Systems Research Institute	P-697

There were no joint purchase contracts procured via emergency or piggyback methods.

The CPO participated in a procurement led by the State of Arizona, in cooperation with the NASPO ValuePoint cooperative purchasing organization and other states, for mailroom equipment, supplies, and maintenance with Bell & Howell, Neopost and Pitney Bowes. The CPO authorizes State agencies and Illinois’ local governmental units to use the resulting contracts on a non-mandatory basis.

The CPO also participated in a solicitation led by the State of Utah, in cooperation with NASPO ValuePoint and other states, for cloud solutions. Contracts were executed with Carahsoft Technology Corporation, Cherry Road Technologies, Collab9, Quest Media & Supplies, Strategic Communications, and SaaS TCC Software Solutions. The CPO also makes these contracts available to State agencies and local governmental units on a non-mandatory basis.



SPO Michelle Casey explains the difference between a single and multiple agency procurement.



STANDARDIZING PRACTICES

Transformation #4 - Implementing E-Procurement

When Fiscal Year 2018 began in July 2017, none of the 62 State agencies, boards, and commissions in the Chief Procurement Office for General Services' (CPO-GS) jurisdiction used BidBuy to conduct procurements. By June 2018, all of them used BidBuy.

BidBuy is a single enterprise solution that consolidates the State's functional and technical procurement silos into a **seamless procurement solution**. The CPO-GS relies on BidBuy to carry out many of its statutory mandates. Vendors see solicitation opportunities and award notices on BidBuy. State agencies and the CPO-GS use BidBuy to share information, document various approvals, and create the procurement file. In Fiscal Year 2019, Illinois' local governments and several constitutional officers will begin to use BidBuy. Tens of thousands of procurement actions will occur in BidBuy each year, and will result in more accessible and useable data for vendors, procurement staff, lawmakers, and tax payers.

In November 2014, the CPO-GS awarded Texas-based Periscope Holdings for the cloud-based software that is BidBuy. The CPO-GS and Department of Central Management Services (CMS) co-own and manage the BidBuy system. BidBuy is **integrated** with the State's enterprise accounting software, SAP, and the Illinois Procurement Gateway. It replaces the Illinois Procurement Bulletin which has been used since 1998. The CPO-GS' Procurement Systems Group provides all BidBuy support to State employees and offers training to vendors. CMS provides help desk support to vendors.

The practical reasons for implementing BidBuy include modernizing and consolidating three of the State's aging electronic procurement systems, collecting and analyzing State spend to enable better sourcing, standardizing procurement practices across all agencies, providing more accountability when internally routing procurements, and making small purchases publicly visible for the first time.



SPO Sandy Robinson explains UPP and BidBuy at the 2018 Illinois Association of Park Districts annual meeting.

In July 2015, the CPO knew that only through an e-procurement system would gains be yielded exponentially versus incrementally. She also knew that implementation needed to be done systematically and with determination. With such an important initiative, the CPO re-allocated staff resources to drive the project to conclusion. At the same time, she created a specialized team, called the Procurement Systems Group, to manage the daily demands of thousands of users once the system went live in Fiscal Year 2018.

The benefits of standardizing and streamlining the way that 62 agencies conduct thousands of annual procurements worth more than \$7 billion will be realized for decades. The successful implementation of BidBuy is the CPO's greatest achievement of Fiscal Year 2018.